



Landbouw Attache Network (LAN) Agribusiness office in Uganda

The LAN Kampala team is responsible for attracting Dutch agro-investments, facilitating trade opportunities, and promoting Dutch knowledge and expertise and linking this with local demand and the activities of the Dutch embassy, local authorities and other donors, always looking at the integration of aspects that promote sustainable agriculture. In addition, cross-cutting themes such as agro logistics, post-harvest losses, integrated pesticide management, extension services, innovative solutions and climate smart agriculture are important topics for LAN Kampala.

The Dutch have clear added value in a lot of upcoming sectors in which promising developments take place hinting at further growth and professionalization which provides even more future business for the Dutch sector. LAN plays an important role in the matching of those opportunities and is, in doing so, even more important in countries far away like Uganda which might be overlooked by the Dutch sector without this assistance.

In recent years programs from the embassies and RVO, with a focus on Aid, Trade and Investment, have attracted new Dutch companies and are being used by Dutch companies to expand existing activities. The LAN team sets up and guides such projects and links them to other networks and opportunities to make sure they reach maximum effect and are linked to the bigger system.

Country profile

The agricultural sector is the backbone of the growing economy in Uganda and provides livelihoods to more than 70% of the population. Uganda is experiencing strong population growth (Uganda is even one of the fastest growing countries in the world, with above 3% growth per year on a population of over 47 million people). In Uganda the average age is low (well below 20), and it is a challenge to grow the economy fast enough to ensure enough jobs and a good standard of living for the population. The agricultural sector is a vital sector for achieving economic growth

Vision of the LAN office in Uganda

In the coming 4 years (2021-2024) LAN should have contributed concretely to the following long term goals in Uganda in order to make a difference:

1. **Strengthening of 5 priority sectors** (dairy, horticulture, potatoes, poultry and newly explored sector aquaculture). LAN works pro-actively in these sectors on a strategic integral approach in which Dutch sectors add to the development of these sectors. The alignment with EKN food security programs is thoroughly worked out. Road maps are used to work on (consortia) projects and partnerships in a strategic and systemic way. Sector platforms will be strengthened;
2. **Business climate is improved** and on certain important topics The Netherlands is a strategic partner (f.e. phytosanitary and veterinary topics, plant variety protection, DUS testing,

registration new varieties, food safety/loss/security issues, organic certification, extension services, integrated pest management, reforestation, feed, aflatoxine & anti-biotics, xylella, bird flu etc.);

3. **Adding more value in chains locally:** cooperation with local Dutch presence working together on further developing the Ugandan brands by jointly working on value adding activities that can strengthen value chains like meeting higher standards, working on certification, use of better inputs and machinery, processing, packaging, storage etc.;
4. **Contribution to** important topics like reduction of **food losses**, adaptation to **climate change** impact and **reforestation** is explored. LAN has the ambition to study these topics elaborately and define the role and activity LAN and The Netherlands can take on. Preparation for this has started with scans and study of relevant ongoing programs and developments. A bamboo reforestation project of a consortium of Ugandan and Dutch companies is now under consideration;
5. **Skills development** (in managing a business, transferring theory to practice etc.) of local entrepreneurs is significantly stimulated with Dutch involvement, leading to more efficient entrepreneurship, stimulating development, growth and Dutch-Ugandan partnerships

Of course we are a small team so these ambitions are big but if we find niche smart activities that make sense and through partnerships and consortia projects we can create flywheels, we can achieve a lot with the strong Dutch agro-food brand here in Uganda. Strong alignment and integration with Trade & Investment and Food Security teams of the embassy of the Netherlands in Kampala is essential in this.

More information

Are you curious about what the Netherlands has achieved with the agribusiness office in Uganda? Please visit:

<https://www.agroberichtenbuitenland.nl/landeninformatie/uganda> or
<https://www.facebook.com/DutchEmbassyUganda/>

6th Floor, DFCU Towers
26 Kyadondo Road
Nakasero, Kampala

Phone: +256204346000

Kam-lnv@minbuza.nl