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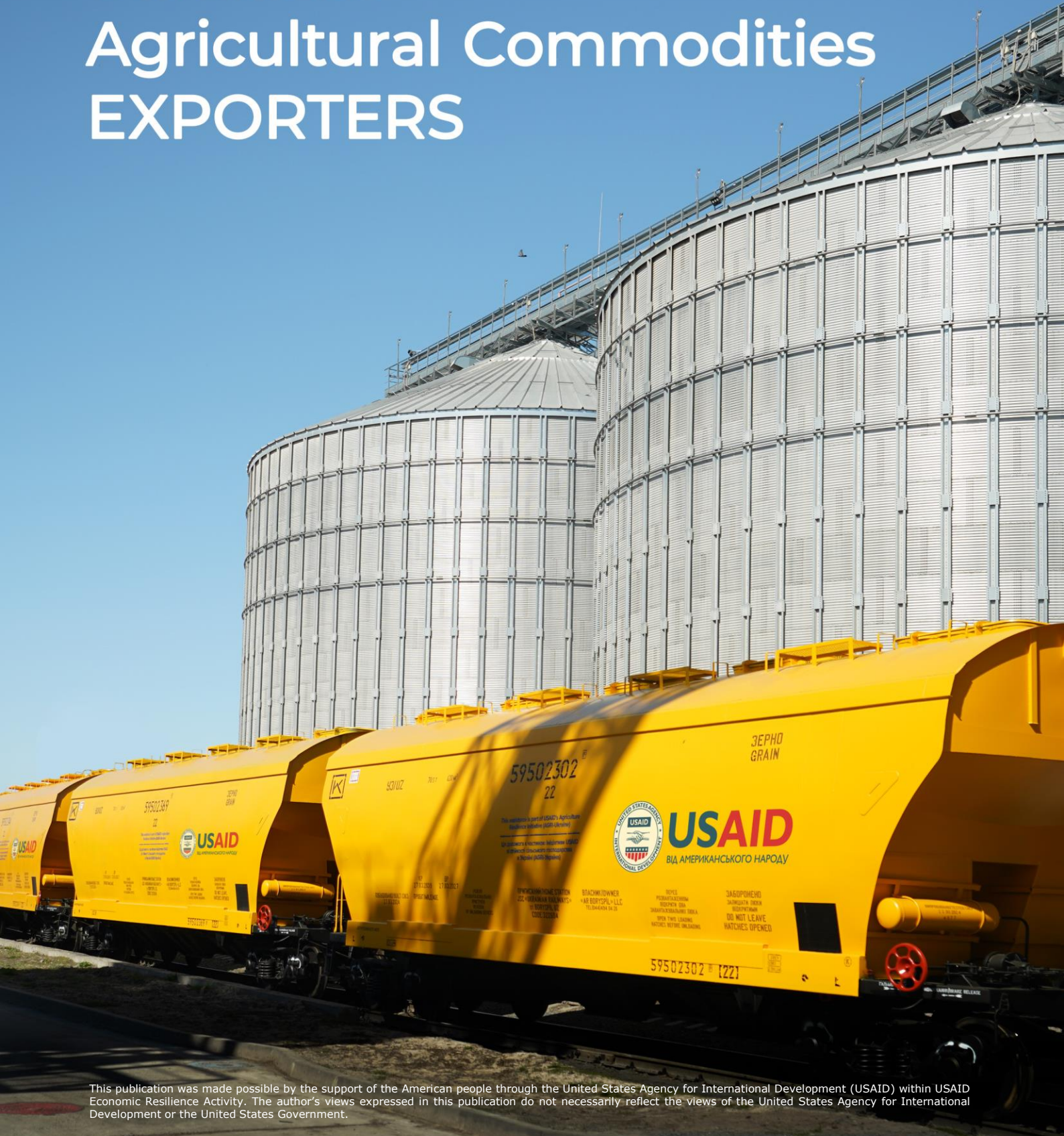
**USAID Economic  
Resilience Activity**

**ucab**

ukrainian agribusiness club

Company profiles

# Ukrainian Agricultural Commodities EXPORTERS



This publication was made possible by the support of the American people through the United States Agency for International Development (USAID) within USAID Economic Resilience Activity. The author's views expressed in this publication do not necessarily reflect the views of the United States Agency for International Development or the United States Government.

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# USAID Economic Resilience Activity Work under AGRI-Ukraine



The USAID Economic Resilience Activity (ERA) is one of USAID’s core partners implementing the \$350 million Agriculture Resilience Initiative – Ukraine (AGRI-Ukraine) that was established in 2022 to bolster Ukrainian agricultural exports and alleviate the global food security crisis exacerbated by Russia’s full-scale invasion of Ukraine. ERA is strengthening Ukraine’s immediate agricultural export resilience to support Ukrainian farmers, strengthening Ukraine’s economic recovery with over \$37 million worth of equipment invested, and reducing global food insecurity by moving over 4,510,000 tons of grain per annum with USAID-provided equipment.

ERA partners with public and private companies to leverage urgently-needed grain transportation and transshipment investments. ERA collaborates with 50 AGRI partners including 38 private businesses, Ukrainian Sea Ports Authority, Reni Port, and 10 Phytosanitary Labs under the State Service for Food Safety and Consumer Protection.

## ERA’s Focus Areas for Strengthening Ukraine’s Grain Export Logistics:

**Sea and River Port Transshipment:** (1) procure grain loading equipment, (2) procure power generation related equipment, and (3) procure pilot boats to strengthen export capacity at Ukrainian ports.



**Road Transshipment and Logistics:** (1) procure specialized grain trailers (2) procure loading and unloading transshipment equipment to make future road shipments a more efficient alternative if Black Sea ports remain closed due to Russia’s full-scale war against Ukraine.



**Rail Transshipment and Logistics:** procure loading transshipment equipment to strengthen rail transport routes for Ukrainian producers through modernized equipment and handling practices, while enhancing western border crossing points.



**Export Capacity Enhancement:** support the rollout of trade-related knowledge, improve operations, help exporters meet buyer standards, and enhance sales, marketing, and business development competencies.



### Contact:

Timothy Madigan, ERA Chief of Party, [Timothy\\_Madigan@dai.com](mailto:Timothy_Madigan@dai.com)  
Bill Mays, ERA AGRI Director, [Bill\\_Mays@dai.com](mailto:Bill_Mays@dai.com)



ukrainian agribusiness club



**Formed in  
2007**



**200+ Member  
Companies**



**Main office in Kyiv**  
**Opened EU Office in  
Brussels in Oct-2023**

**UCAB embodies 200+ leading companies on the agrarian market of Ukraine. These companies collectively employ 100,000+ people and farm 3.7 million hectares.**

Ukrainian Agribusiness Club Association (UCAB) represents interests of leading companies of the Ukrainian agri-food sector.

UCAB holds of the status as the leading association in the agricultural sector of Ukraine, consolidating more than 200 important representatives of the industry: agri-producers and input suppliers, aimed at further agricultural business development in Ukraine. The aim of UCAB's work is to promote efficient agribusiness in Ukraine and refers to all of its processes, from recruitment and search of investment opportunities, up to practical tasks such as the increase of agricultural companies' efficiency, and the development of proposals on improvement of agricultural policy in Ukraine.

## KEY FUNCTIONS

- **Dialogue, Advocacy and Operative Informing** — public councils, meetings in ministries and departments (operative information for members). The position of UCAB members is taken into account by state authorities and administration.
- **Supporting Members** — legal and communication support in protection of interests of the UCAB members. Lobby team is always readily available. Providing training and education. Organizing events and networking.
- **Ally and Partner** — partner within a powerful agri-community working towards common goals.
- **10 Subcommittees including** — European Integration, Agricultural Technology, Bioenergy.
- **Strategic Initiatives** — Agrokebety project (agri-education of the future).

## CONTACTS



2 Maidan Nezalezhnosti, 01001, Kyiv, Ukraine



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+380442980090 /  
+380671581815



[info@ucab.ua](mailto:info@ucab.ua)

# Agro-Region Group

[www.agro-region.com/en/](http://www.agro-region.com/en/)

**agroregion**

## Overview

## Shipment range

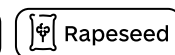
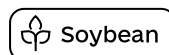
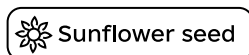
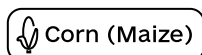
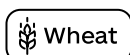
Grain Storage & Elevator Services

Trading & Brokerage

Freight Forwarding

**from 3,000 -20,000 metric tons**

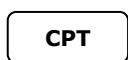
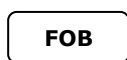
### Cereals and oilseeds:



### Vegetable oil products:

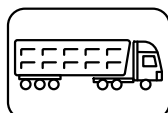
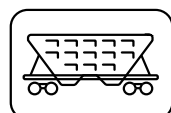
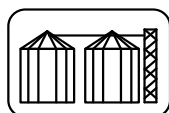
Other:

### Shipping terms:



### Shipping Information

### Services provided:



Ex Elevator

Grain Wagon to EU

Truck to EU

Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Taras Ivanyshyn	All Grains and Oilseeds	<a href="mailto:taras.ivanyshyn@agro-region.com">taras.ivanyshyn@agro-region.com</a>	+380931242547	+		+	+	
Oleksandr Tymoshenko	All Grains and Oilseeds	<a href="mailto:oleksandr.tymoshenko@agro-region.com">oleksandr.tymoshenko@agro-region.com</a>	+380674409230	+		+	+	

Agro Region Group is an agricultural company operation since 2002, with a land bank of 40,000 hectares, consisting of three clusters in Kyiv, Chernihiv, Zhytomyr, and Khmelnytskyi regions (Western and Northern Ukraine). The company grows corn, sunflower, soybeans, rapeseed, and winter wheat with a total annual harvest of up to 260,000 tons and a total turnover of 500,000 tons accounting for farmer's grain. Agro Region operates 3 elevators in each cluster with a total storage capacity of 185,000 tons. Boryspil cluster is the closest farming operation to Kyiv located near Boryspil International Airport. Selling on both domestic and foreign markets the company's strategy is to achieve high yields and results through the introduction of efficient technologies, innovation, and compliance with environmental requirements. The company employs 605 people.

# AGROTRADE Group



[www.agrotrade.ua/en/](http://www.agrotrade.ua/en/)

## Overview

## Shipment range

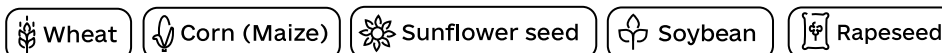
Grain Storage & Elevator Services

Trading & Brokerage

Sourcing, Trading, and Shipping

from 500 – 50,000 metric tons

### Cereals and oilseeds:

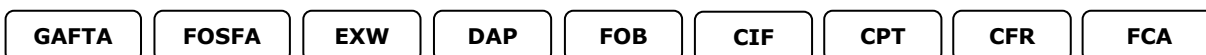


### Vegetable oil products:

Other:

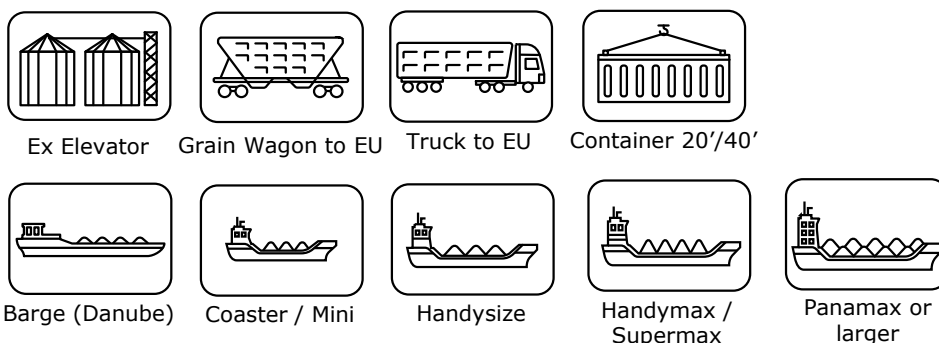


### Shipping terms:



### Shipping Information

### Services provided:



Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Andrii But	Mediterranean, North Europe, East, Far East	<a href="mailto:a.but@agrotrade.ua">a.but@agrotrade.ua</a>	+380 67 570 73 78	+	+	+	+	
Nina Pastukhova	Black Sea, Mediterranean, South-East Asia	<a href="mailto:n.pastukhova@agrotrade.ua">n.pastukhova@agrotrade.ua</a>	+380 67 570 73 78	+	+	+	+	

AGROTRADE was founded in 1998. It includes 17 agricultural enterprises combined in 6 clusters. AGROTRADE Group owns a seed plant and 7 elevators with 570,000 tons of simultaneous storage. The company exported grain to 14 countries in 2023. Profile crops include sunflower seed, corn, wheat, soybean and rapeseed.

## Overview

Trading & Brokerage      Sourcing, Trading, and Shipping

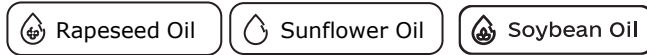
## Shipment range

from 20 – 5,000 metric tons

### Cereals and oilseeds:



### Vegetable oil products:



### Other:

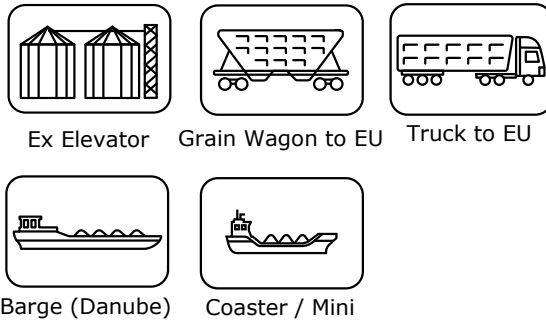


### Shipping terms:



### Shipping Information

### Services provided:



Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Ruslan Aslamov	All Products, All Ukraine	<a href="mailto:r.aslamov@acht.com.ua">r.aslamov@acht.com.ua</a>	+380989490587	+	+	+		

The company has many years experience in the mineral fertilizers trading and distribution business. We are one of the biggest Ukrainian importers of mineral fertilizers and we are also producer of inhibited and liquid complex fertilizers. Since 2022, the company has been actively developing trade in grain, oil and processed products. Our company purchases agricultural products from fertilizer buyers (farmers and local traders) and operates on the international market, exporting grain/oil/by-products from Ukraine.

# Agroprosperis LLC



<https://www.agroprosperis.com/en/>

## Overview

## Shipment range

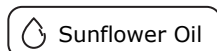
Grain Storage & Elevator Services    Trading & Brokerage    Freight Forwarding    Sourcing, Trading, and Shipping

**from 10,000 – 65,000 metric tons**

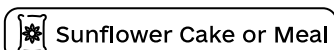
### Cereals and oilseeds:



### Vegetable oil products:



### Other:

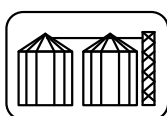


### Shipping terms:

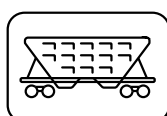


## Shipping Information

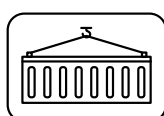
### Services provided:



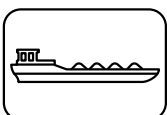
Ex Elevator



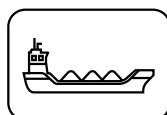
Grain Wagon to EU



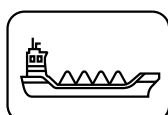
Container 20'/40'



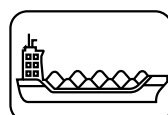
Barge (Danube)



Handysize



Handymax / Supermax



Panamax or larger

Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Mykyta Maslov	Wheat, Barley, Corn, Soybeans	<a href="mailto:mmaslov@agroprosperis.com">mmaslov@agroprosperis.com</a>	+380964715991	+		+	+	

Established in 2007, AP Group is a group of Ukrainian agribusiness companies owned and managed by NCH Capital funds (USA). AP Group operates across the agribusiness value chain procurement, farming, insurance, logistics, trading, export, and lending. We are the largest crop producer & exporter with direct foreign investments in the Black Sea region.

- Annual export of 3.-3.5 million tons
- Main crops: wheat, corn, barley, soya, sunflower seed, rapeseed
- 280.000 ha land farmed
- 10 own & 50 partner elevators
- 400 own railway cars,
- 4 barges & 50 trucks fleet



# Astarta-Kyiv



[www.astartaholding.com](http://www.astartaholding.com)

## Overview / Firm

## Shipment range

Grain Storage & Elevator Services

Trading & Brokerage

Freight Forwarding

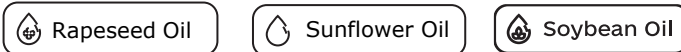
Sourcing, Trading, and Shipping

**from 30,000 – 60,000 metric tons**

### Cereals and oilseeds:



### Vegetable oil products:



### Other:

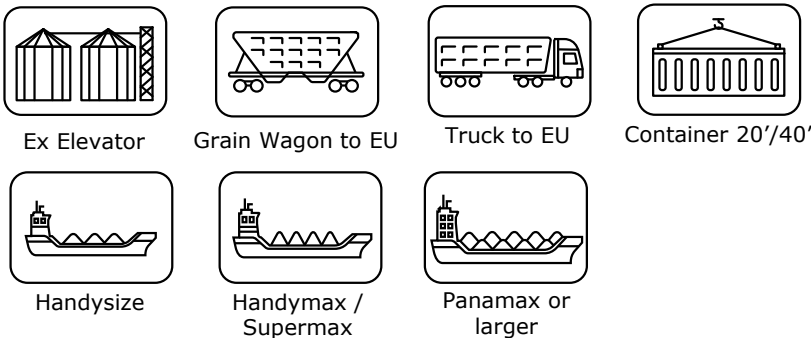


### Shipping terms:



### Shipping Information

### Services provided:



Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Viacheslav Chuk	CCO	<a href="mailto:vchuk@astarta.ua">vchuk@astarta.ua</a>	+380 63 874 57 89	+		+	+	
Volodymyr Zakharchenko	Sugar	<a href="mailto:v.zakharchenko,@astarta.ua">v.zakharchenko,@astarta.ua</a>	+380 67 466 36 02	+		+	+	
Oleksandra Samoshyna	Veg Oil and Meal	<a href="mailto:Oleksandra.Samoshyna@astarta.ua">Oleksandra.Samoshyna@astarta.ua</a>	+380 95 903 90 33	+		+	+	
Anton Korolenko	Grains and Oilseeds	<a href="mailto:Anton.Korolenko@astarta.ua">Anton.Korolenko@astarta.ua</a>	+380 67 620 52 54	+		+	+	
Iuliia Glumna	Trader	<a href="mailto:iuliia.glumna@astarta.cy">iuliia.glumna@astarta.cy</a>	+380 67 679 56 13	+		+	+	

Astarta-Kyiv is listed on the Warsaw Stock Exchange since 2006. It has 562,000 metric tons of simultaneous storage for grains and oilseeds, up to 500,000 metric tons of sugar per annum, soybean processing with annual capacity of 230,000 metric tons, and organic crop production on 2,000 hectares. It has the largest dairy farm in Ukraine with 28,000 cows and a Renewable Energy production facility with a capacity of 150,000 m<sup>3</sup> of biogas per day.



USAID Economic Resilience Activity





# Continental Farmers Group

<https://cfg.com.ua/en/>

## Overview

## Shipment range

Grain Storage & Elevator Services

Trading & Brokerage

Sourcing, Trading, and Shipping

from 3,000 – 70,000 metric tons

### Cereals and oilseeds:



### Vegetable oil products:

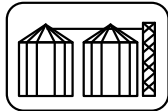
Other:

### Shipping terms:

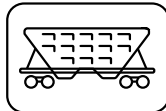


### Shipping Information

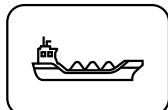
### Services provided:



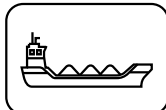
Ex Elevator



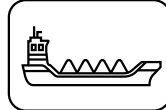
Grain Wagon to EU



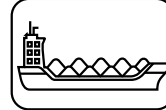
Coaster / Mini



Handysize



Handymax / Supermax



Panamax or larger

Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Andriy Shafran	Ukraine	<a href="mailto:ashafran@cfg.com.ua">ashafran@cfg.com.ua</a>	+380673532178	+	+	+		
Oleksandr Hodulian	Head of Chartering and Execution Department	<a href="mailto:ohodulian@cfg.com.ua">ohodulian@cfg.com.ua</a>	+380995101721	+	+	+		

The agricultural holding farms 195,000 hectares of land in Ternopil, Lviv, Khmelnytskyi, Chernivtsi and Ivano-Frankivsk regions. The structure of the agricultural holding includes six elevators with a total capacity of 603,000 tons, and three drying and storage facilities with a total capacity of 31,000 tons. Corn, wheat, rapeseed, sunflower, barley and soybeans are stored here.

# Cygnnet-Tsentr LLC



<https://cygnnet.ua/>

**Overview / Limited Liability Company**

**Shipment range**

Grain Storage & Elevator Services

Trading & Brokerage

Sourcing, Trading, and Shipping

**from 500 – 20,000 metric tons**

**Cereals and oilseeds:**

- Wheat
- Corn (Maize)
- Sunflower seed
- Soybean

**Vegetable oil products:**

Other:

- Sugar

**Shipping terms:**

- GAFTA**
- FOSFA**
- EXW**
- DAP**
- FOB**

Shipping Information

**Services provided:**

- Ex Elevator
- Grain Wagon to EU
- Truck to EU

Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Nataliia Bohdanovych	Crops, Sugar, Services	<a href="mailto:nataliia.bohdanovych@cygnnet.ua">nataliia.bohdanovych@cygnnet.ua</a>	+38 050 338 44 69	+		+	+	Italian

The collective Cygnnet Group of companies cultivates over 29,000 ha in the central region of Ukraine, growing corn, sugar beets, winter wheat, soybeans, and sunflower. The Cygnnet Sugar Plant has a sugar beet processing capacity of 2,800 tons per day allowing for vertical integration from beet growing to sugar production. The company operates two modern elevators, which are used both for storing their own grain, and provide services in cleaning, drying, and storing their clients' grain. The capacity for simultaneous storage is up to 40,000 tons of grains.



# Dobrodiya Trade LLC

[www.agricom.com.ua](http://www.agricom.com.ua)

Overview / Limited Liability Company

Shipment range

**AGRICOM**  
group

Grain Storage & Elevator Services

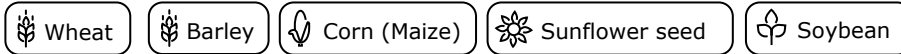
Trading & Brokerage

Freight Forwarding

Sourcing, Trading, and Shipping

from 25 – 25,000 metric tons

**Cereals and oilseeds:**



**Vegetable oil products:**

Other:

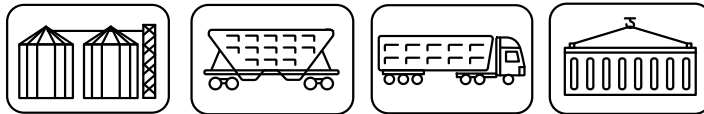


**Shipping terms:**



Shipping Information

**Services provided:**



Ex Elevator   Grain Wagon to EU   Truck to EU   Container 20'/40'

Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Vitalii Kuznietsov	Ukraine	<a href="mailto:v.kuznietsov@agricom.com.ua">v.kuznietsov@agricom.com.ua</a>	+380 67 407 72 00	+		+	+	
Arseni Bialiukin	EU Countries, Middle East, North and South Africa, Asia	<a href="mailto:a.bialiukin@dobrodiya.com">a.bialiukin@dobrodiya.com</a>	+48 793 302 661	+		+	+	Polish, Hungarian, Hebrew

Agricom Group started in 2013 and since then they have managed to build a successful agro-industrial group cultivating high-quality primaries and producing cereals, flakes, and breakfast cereals under the brand names Dobrodiya, San Grano, WOWOATS, and YUMMOJI.

# Eridon



<https://www.eridon.ua/>

## Overview

## Shipment range

Grain Storage & Elevator Services

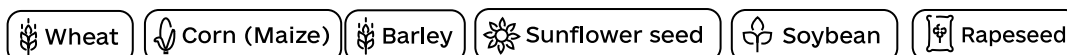
Trading & Brokerage

Freight Forwarding

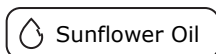
Sourcing, Trading, and Shipping

**from 200 – 15,000 metric tons**

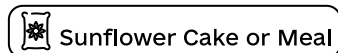
### Cereals and oilseeds:



### Vegetable oil products:



### Other:

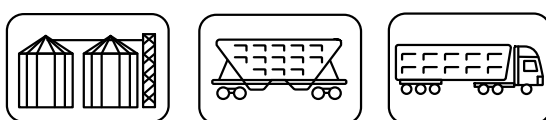


### Shipping terms:



### Shipping Information

### Services provided:



Ex Elevator    Grain Wagon to EU    Truck to EU

Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Liudmyla Kvasnitska	All other commodities	<a href="mailto:kvasnitska.liudmyla@eridon.ua">kvasnitska.liudmyla@eridon.ua</a>	+380504617249	+		+	+	
Sergiy Nesterov	All other commodities	<a href="mailto:Nesterov.Serhii@eridon.ua">Nesterov.Serhii@eridon.ua</a>	+380504715973	+		+	+	
Olexandr Pizhuk	All other commodities	<a href="mailto:Pizhuk.Oleksandr@eridon.ua">Pizhuk.Oleksandr@eridon.ua</a>	+380952680665	+		+	+	
Vitalii Moisieiev	Sunflower oil and meal	<a href="mailto:Moisieiev.Vitalii@eridon.ua">Moisieiev.Vitalii@eridon.ua</a>	+380955934333	+		+	+	
Evgen Sadovshchikov	Head of Grain Export Sales	<a href="mailto:sadovshchikov@eridon.ua">sadovshchikov@eridon.ua</a>	+380504443888	+		+	+	

Eridon is a leader in the Ukrainian market distributing crop protection products, seeds, fertilizers, etc. They have their own 55,000 hectares, on which they grow different crops. The company has transshipment terminals at the border including, Luboml (Volyn region – Poland border) and Batjovo (Transcarpatian region – Hungary/Slovakia border).

Eridon produces approximately 300,000 tons of corn, 100,000 tons of wheat, 40,000 tons of sunflowers, and 20,000 tons of rapeseed on its own. Depending on the market situation and season, additional volumes are sourced from other farmers via the distribution business.

Eridon also provides export services and activities at their own facilities including:

- Facilities/Terminals for reloading grain on the borders with Poland (in Liuboml since July 2023) and with Hungary (in Batjovo since September 2024).
- New EU-wagons operating since September 2023.
- Key numbers at the Liuboml terminal exporting grain to the EU via rail include, from September 2023-July 2024 the tonnage turnover was 350,000 tons. The total volume of grain exported to Europe is 185,000 tons (91 European trains).



# Grain Alliance

[www.grainalliance.com](http://www.grainalliance.com)

Overview / Limited Liability Company

Shipment range

Grain Storage & Elevator Services

Trading & Brokerage

Freight Forwarding

Sourcing, Trading, and Shipping

from 500 – 25,000 metric tons

**Cereals and oilseeds:**

-  Wheat
-  Corn (Maize)
-  Sunflower seed
-  Soybean

**Vegetable oil products:**

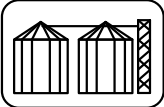
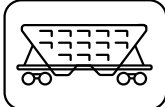

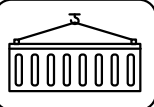

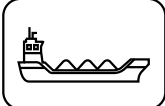
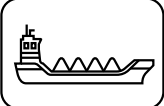
Other:

**Shipping terms:**

- GAFTA
- EXW
- DAP
- FOB
- CIF
- DDP
- DAT
- CPT

Shipping Information

**Services provided:**

-   
Ex Elevator
-   
Grain Wagon to EU
-   
Truck to EU
-   
Container 20'/40'
-   
Coaster / Mini
-   
Handysize
-   
Handymax / Supermax

Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Tahir Musayev	Worldwide	<a href="mailto:Tahir.Musayev@grainalliance.com">Tahir.Musayev@grainalliance.com</a>	+380 99 261 9300	+		+	+	+
Yaroslav Krylov	Worldwide	<a href="mailto:Yaroslav.Krylov@grainalliance.com">Yaroslav.Krylov@grainalliance.com</a>	+380 50 440 0373	+		+	+	

Grain Alliance founded in 1998 and is a subsidiary of Claesson & Anderzén AB Sweden. It has ~300,000 tons of simultaneous storage and is focused on high-efficiency production by generating returns above 25% per annum



USAID Economic Resilience Activity





# Hermes-Trading LLC

<https://agrovista.com.ua/en/>

## Overview

## Shipment range

Grain Storage & Elevator Services

Trading & Brokerage

Sourcing, Trading, and Shipping

**from 5,000 – 30,000 metric tons**

### Cereals and oilseeds:



### Vegetable oil products:



### Other:

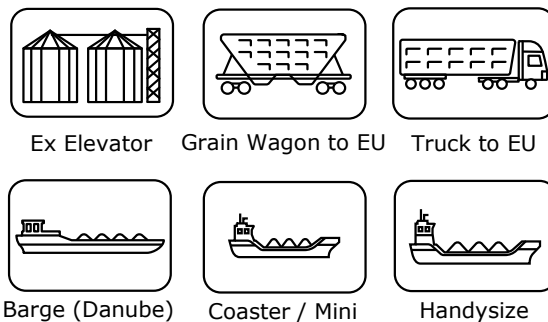


### Shipping terms:



### Shipping Information

### Services provided:



Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Yuriy Skichko	Central Ukraine	<a href="mailto:office@hermes-trading.com.ua">office@hermes-trading.com.ua</a>	+380503411778	+	+	+		
Oleg Perukhin	Central Ukraine	<a href="mailto:o.perukhin@hermes-trading.com.ua">o.perukhin@hermes-trading.com.ua</a>	+380665943738	+	+	+		
Ivan Kolos	Central Ukraine	<a href="mailto:i.kolos@hermes-trading.com.ua">i.kolos@hermes-trading.com.ua</a>	+380939767712	+	+	+		

Hermes Trading LLC is in the TOP 20 Ukrainian exporters of grain and oilseeds, and is a powerful operator of the domestic grain market and a reliable partner of agricultural producers in most regions of our country. The company achieves high results thanks to the professional activities of qualified specialists with experience in managing grain flows in the domestic and foreign markets. The wide network of regional offices of Hermes Trading LLC and the powerful own elevator infrastructure of AgroVista Holding help to manage procurement and bring grain to a condition that meets the requirements in all respects. The company purchases a full range of grains and oilseeds grown by Ukrainian farmers: milling and feed wheat, barley, corn, sunflower, rapeseed, soybeans, and peas.

# IMC



[www.imcagro.com.ua](http://www.imcagro.com.ua)

Overview / Limited Liability Company

Shipment range

Grain Storage & Elevator Services    Freight Forwarding    Sourcing, Trading, and Shipping

from 10,000 – 60,000 metric tons

**Cereals and oilseeds:**

- Corn (Maize)
- Wheat
- Sunflower seed

**Vegetable oil products:**

Other:

- Corn byproduct

**Shipping terms:**

- GAFTA
- EXW
- DAP
- CPT

Shipping Information

**Services provided:**

- Ex Elevator
- Grain Wagon to EU
- Truck to EU

Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Vitalii Petruk	Deputy Commercial Director of Foreign Economic Activity	<a href="mailto:v.petruk@imcagro.com.ua">v.petruk@imcagro.com.ua</a>	+380 672154020	+		+		

IMC is an integrated agricultural business operating in Ukraine since 2007. In May 2011 IMC conducted IPO on Warsaw Stock Exchange. IMC grows grain and oilseeds crops: sunflower, corn and wheat with total production more than 800,000 ton annually.



# Kernel-Trade LLC



[www.kernel.ua](http://www.kernel.ua)

Overview / Limited Liability Company

Shipment range

Grain Storage & Elevator Services

Trading & Brokerage

Freight Forwarding

Sourcing, Trading, and Shipping

from 500 – 60,000 metric tons

**Cereals and oilseeds:**

- Wheat
- Barley
- Corn (Maize)
- Sunflower seed
- Soybean
- Rapeseed

**Vegetable oil products:**

- Sunflower Oil
- Rapeseed Oil
- Sunflower Cake or Meal

Other:

**Shipping terms:**

- GAFTA
- FOSFA
- EXW
- DAP
- FOB
- CIF
- DDP
- CFR

Shipping Information

**Services provided:**

- Ex Elevator
- Container 20'/40'
- Barge (Danube)
- Coaster / Mini
- Handysize
- Handymax / Supermax
- Panamax or larger

Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Tatiana Bocharova	Grains	<a href="mailto:t.bocharova@kernel.ua">t.bocharova@kernel.ua</a>	+380 50 388 58 90	+		+		
Anna Kugat	Veg Oil and Cake	<a href="mailto:anna.kugat@kernel.ua">anna.kugat@kernel.ua</a>	+380 50 357 46 40	+		+		

Kernel is the world's leading producer and exporter of sunflower oil, the largest grain exporter from Ukraine, the operator of an extensive agricultural logistics network, and the leading producer of grain and oilseeds in Ukraine. In FY2024, we supplied 8 million tons of agricultural products from Ukraine worldwide. The company accounts for approximately 9% of global sunflower oil exports. Kernel supplies its products to over 60 countries

# LLC Ahrovit



[www.agrain.ua/#about-us](http://www.agrain.ua/#about-us)

Overview / Limited Liability Company

Shipment range

Grain Storage & Elevator Services

Trading & Brokerage

from 3,500 – 30,000 metric tons

**Cereals and oilseeds:**

- Wheat
- Corn (Maize)
- Barley
- Sunflower seed
- Rapeseed

**Vegetable oil products:**

Other:

- Live cattle
- Hog
- Milk

**Shipping terms:**

- EXW
- CPT
- DAP
- FOB

Shipping Information

**Services provided:**

- Ex Elevator
- Truck to EU
- Barge (Danube)

Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Vitalii Shtempel	Ukraine	<a href="mailto:shtempel@consultagro.com.ua">shtempel@consultagro.com.ua</a>	+380 672 39 47 75	+		+		

Since 2011, LLC Ahrovit has cultivated and storing grain and oil crops, as well as engaged in animal husbandry. Owned by a French company SAS INVESTCOMPAGNIE, LLC Ahrovit has 4 elevators with 320,000 tons of simultaneous storage. They also have over 7,000 cattle and 30,000 pigs.

# LNZ Trading



+38 097 000 77 72 | [trade@lnz.com.ua](mailto:trade@lnz.com.ua) | [www.lnz.com.ua/en/group/o-kompanii](http://www.lnz.com.ua/en/group/o-kompanii)

**Overview / Limited Liability Company**

**Shipment range**

Freight Forwarding Sourcing, Trading, and Shipping

**from 6,000 – 80,000 metric tons**

**Cereals and oilseeds:**

- Wheat
- Corn (Maize)
- Barley
- Sunflower seed
- Soybean
- Rapeseed

**Vegetable oil products:**

- Rapeseed Oil
- Soybean Oil
- Sunflower Oil

**Other:**

- Soybean Cake or Meal
- Rapeseed meal

**Shipping terms:**

- GAFTA
- FOSFA
- DAP
- FOB
- CIF
- DDP

**Shipping Information**

**Services provided:**

- Ex Elevator
- Grain Wagon to EU
- Truck to EU
- Container 20'/40'
- Barge (Danube)
- Coaster / Mini
- Handysize
- Handymax / Supermax
- Panamax or larger

Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Volodymyr Korchun	All products listed above	<a href="mailto:vk@lnztrading.com">vk@lnztrading.com</a>	+380 67 302 11 22	+	+	+		
Denis Zykov	All products listed above	<a href="mailto:d.zykov@lnz.com.ua">d.zykov@lnz.com.ua</a>	+380 97 915 20 96	+			+	
Volodymyr Humeniuk	All products listed above	<a href="mailto:v.gumenyuk@lnz.com.ua">v.gumenyuk@lnz.com.ua</a>	+380 50 414 24 23	+	+	+		

LNZ Group is one of the largest industrial farming companies in Ukraine. LNZ’s own production of major crops totals to around 500,000 metric tons and on top the company sources an additional 1,500,000 metric tons from Ukrainian farmers, which makes LNZ one of the leading suppliers of main agricultural crops out of Ukraine. The company owns a new oilseeds crushing plant in Kyiv Oblast with the capacity of 360,000 metric tons per year. LNZ’s trading team is efficiently marketing and delivering over 2 million tons of grains, oils, and meals to customers around the globe.



USAID Economic Resilience Activity



# MHP



[www.smhp.com.ua/en/glorytoUkraine](http://www.smhp.com.ua/en/glorytoUkraine)

Overview / Limited Liability Company

Shipment range

Grain Storage & Elevator Services

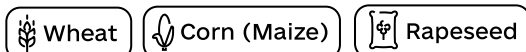
Trading & Brokerage

Freight Forwarding

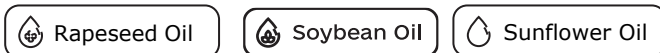
Sourcing, Trading, and Shipping

from 20 – 60,000 metric tons

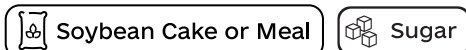
## Cereals and oilseeds:



## Vegetable oil products:



## Other:

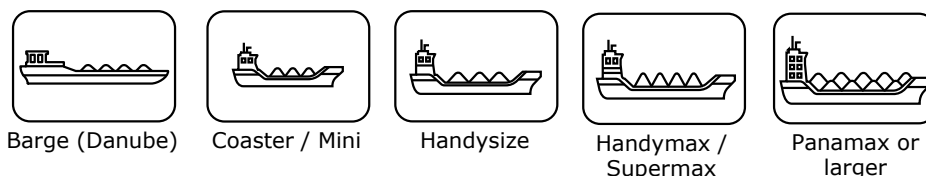
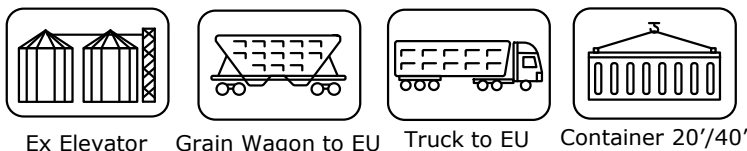


## Shipping terms:



## Shipping Information

## Services provided:



Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Tetiana Alavardova	Head of Agro Commerce Sales Department	<a href="mailto:t.alavardova@mhp.com.ua">t.alavardova@mhp.com.ua</a>	+390 50 356 65 04	+		+		
Lesya Shvets	Head of Sales Department of Plant Based Processing Products and Agro Commerce	<a href="mailto:l.shvets@mhpmet.com">l.shvets@mhpmet.com</a>	+380 68 999 68 68	+		+		
Olena Kikilich	Sales Manager of Plant Based Processing Products and Agro Commerce	<a href="mailto:o.kikilich@mhp.com.ua">o.kikilich@mhp.com.ua</a>	+380 50 440 32 04	+		+		

MHP originated in 1998 and is listed on the London Stock Exchange. It is the leading producer of poultry meat in Europe and one of the largest grain producers in Ukraine (2,000,000 tons per annum), also producing sunflower oil (460,000 tons per annum). It exports its products to 70 countries, develops more than 15 brands, and has companies operating overseas. It owns 17 elevators, animal feed plants, and 11 cropping enterprises.



# OKKO GROUP

<https://www.okko-group.com.ua/>

## Overview

## Shipment range

Grain Storage & Elevator Services    Trading & Brokerage    Freight Forwarding    Sourcing, Trading, and Shipping

**from 5,000 – 30,000 metric tons**

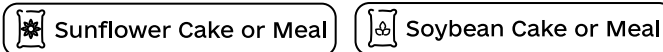
### Cereals and oilseeds:



### Vegetable oil products:



### Other:

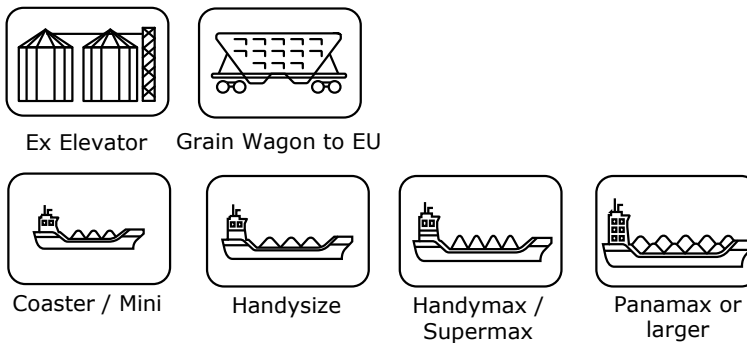


### Shipping terms:



### Shipping Information

### Services provided:



Contact persons	Product or Region Responsibility	E-mail	Telephone	EN DE UA RU Other
Vasyl Stupak	Corn, Rapeseed, Wheat, Barley, Soybeans	<a href="mailto:vvstupak@gng.com.ua">vvstupak@gng.com.ua</a>	+380973582282	+ + +

OKKO Agrotrade is an agricultural division of the OKKO Group, established in 2016 to satisfy the main production needs of the agricultural sector in whole, namely to provide them with high-quality fuels, efficient fertilizers, financial resources, and guarantees of sales of grown products. In 2024 OKKO Agrotrade managed four business directions:

- Financing Ukrainian farmers with approximately \$25 million per year
- Exporting grain and oilseeds (CIF and FOB), more than 10 successful deals of vessel coaster and handy sizes. Crushing oilseeds and exporting crushed products (LAN OIL LLC). The bioethanol plant is under construction with planned launch in 2026
- Establishing their own agroholding in common investment project with GADZ AGRO LL. Today they manage approximately 40,000 hectares.
- Importing efficient fertilizers by rail and sea vessels.



# LLC Risoil Ukraine

<https://risoil.com/en/home-english/>

## Overview

Trading      Sourcing, Trading,  
and Transshipment

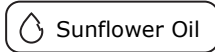
## Shipment range

from 500 – 70,000 mt

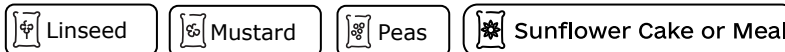
### Cereals and oilseeds:



### Vegetable oil products:



### Other:

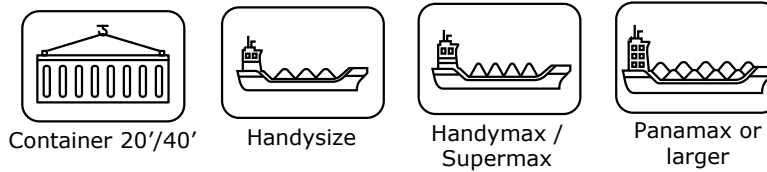


### Shipping terms:



### Shipping Information

### Services provided:



Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Tymur Shyshlov	Corn, Wheat, Ukrainian origin to CIF worldwide	<a href="mailto:tymur.shyshlov@risoil.com">tymur.shyshlov@risoil.com</a>	+380504443558	+		+	+	

Risoil is a group of companies which includes 1) stevedoring (grain, oilseeds, and oil transshipment in bulk from Chornomorsk port, Ukraine). 2) grain, oils, oil byproducts, oilseeds, and niche products trading in bulk and in containers. 3) sunflower oil production around 45,000 mt per year.

Transshipment capacity of the terminal in Chornomorsk - grains up to 6 mln mt per year, Oils up to 1,5 mln mt per year. Trading - more than 1 mln mt per year of different products.

- Grains in bulk (mainly corn) - buying grain from the farmers inland in Ukraine, selling by big vessels handy and panamax on FOB and CIF basis.
- Oils and oil byproducts in bulk - buying directly from plants and own production. Selling by coasters in bulk FOB or CIF, containers CFR and trucks DDP EU.
- Niche products, grains, oils and oilseeds in containers and trucks. Buying from the farmers inland in Ukraine, stuffing containers on own and third party facilities. Selling CFR to destination and trucks DDP to EU.

# TAS AGRO



<https://tasagro.com/en/>

## Overview

## Shipment range

Grain Storage & Elevator Services

Trading & Brokerage

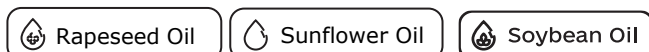
Sourcing, Trading, and Shipping

from 5,000 – 60,000 mt

### Cereals and oilseeds:



### Vegetable oil products:



### Other:

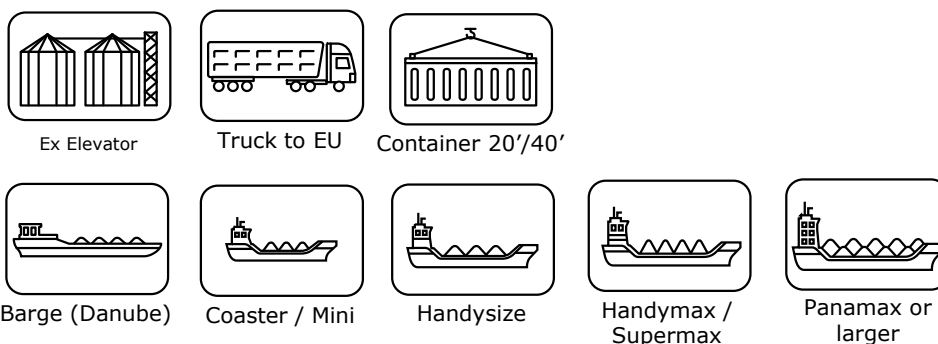


### Shipping terms:



## Shipping Information

### Services provided:



Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Anton Zhemerdieiev	Chief Commercial Officer	<a href="mailto:a.zhemerdieiev@gmail.com">a.zhemerdieiev@gmail.com</a>	+380676295595	+		+		French
Irene Guivan	Commercial Operations Manager	<a href="mailto:i.guivan@tasagro.com">i.guivan@tasagro.com</a>	+380985888858	+			+	
Yulia Ischenko	Head of sales grains and oilseeds	<a href="mailto:y.grabovska@tasagro.com">y.grabovska@tasagro.com</a>	+380971779904	+			+	

TAS Agro is a leading agricultural company in Ukraine, specializing in crop production (80,000 hectares under management) and grain trading (up to 1 million tons per year). With a focus on sustainable farming practices, the company cultivates vast tracts of arable land across the country, growing key crops like wheat, rapeseed, soybean, corn, and sunflower. TAS Agro is dedicated to implementing modern agricultural technologies to enhance productivity and quality, while also fostering long-term partnerships in the global agricultural market. The company's commitment to innovation and excellence makes it a prominent player in the agricultural sector.



# TM-AGRO LLC

[trade@tm-agro.com](mailto:trade@tm-agro.com) | [linkedin.com/in/nick-nalbandian-161788b5](https://www.linkedin.com/in/nick-nalbandian-161788b5)

## Overview / Limited Liability Company

## Shipment range

Grain Storage & Elevator Services

Trading & Brokerage

Freight Forwarding

Sourcing, Trading, and Shipping

**from 500 – 6,000 metric tons**

### Cereals and oilseeds:

- Wheat
- Corn (Maize)
- Sunflower seed
- Soybean
- Rapeseed
- Barley

### Vegetable oil products:

- Sunflower Cake or Meal
- Soybean Cake or Meal
- Rapeseed Oil
- Sunflower Oil
- Soybean Oil

### Other:

- Sugar beet pulp

### Shipping terms:

- GAFTA
- FOSFA
- EXW
- DAP
- FOB
- CIF
- CFR
- FCA

### Shipping Information

### Services provided:

- Ex Elevator
- Grain Wagon to EU
- Truck to EU
- Container 20'/40' Barge (Danube)
- Coaster / Mini

Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Nick Nalbandian	Ukraine	<a href="mailto:trade@tm-agro.com">trade@tm-agro.com</a>	+380 66 313 57 72	+		+	+	

TM-AGRO LLC is an exporter of major grains & oilseeds (corn, wheat, barley, non-GMO soybeans and non-GMO rapeseeds). They are also a turnkey solution provider to SME farmers (export services, trade, advisory and farm inputs) with the main focus of Central Ukraine. TM-AGRO LLC is part of the family-owned holding group which includes DRUZHBA ALLC-our farming business that is engaged in growing, harvesting, and handling different agricultural crops including hybrid varieties of corn, sunflower seeds, and non-GMO soybeans for seeding since 2000.



# Tradex Agri

**TRADEX AGRI**  
**GROUP**

<https://tradexagri.com.ua/>

## Overview

## Shipment range

Grain Storage & Elevator Services

Trading & Brokerage

Freight Forwarding

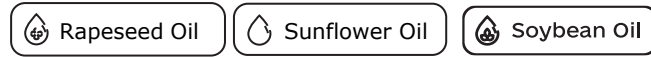
Sourcing, Trading, and Shipping

**from 4,000 – 10,000 mt**

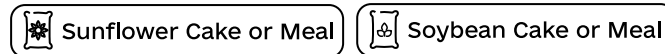
### Cereals and oilseeds:



### Vegetable oil products:



### Other:

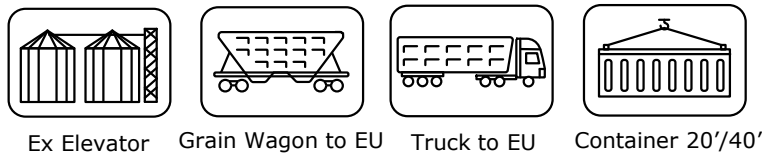


### Shipping terms:



### Shipping Information

### Services provided:



Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Volodymyr Metkij	Ukraine	<a href="mailto:Metkijvv@gmail.com">Metkijvv@gmail.com</a>	+380503393115	+		+	+	Polish
Roman Yanchuk	Ukraine	<a href="mailto:yanchuk.r@tradexagri.com.ua">yanchuk.r@tradexagri.com.ua</a>	+380984773495	+		+	+	Polish

Tradex Agri LLC has been operating in the grain trade market since 2010. We work with all the major agricultural producers in Western Ukraine. We have our infrastructure, which includes three-grain storage, located in western Ukraine, just 100 kilometers from the Polish-Ukrainian border. We ship products using our grain trucks and railway transport, including the European railway. The annual trading volume of Tradex Agri is 250,000 metric tons, including corn, wheat, barley, rapeseed, soybeans, and sunflower. The company's experience, reputation, and proficiency enable us to grow dynamically.

# Trigon-Export



[www.agromino.com](http://www.agromino.com)

## Overview

## Shipment range

Grain Storage & Elevator Services

Trading & Brokerage

Freight Forwarding

from 1,000 – 22,000 metric tons

### Cereals and oilseeds:



### Vegetable oil products:

Other:



### Shipping terms:



### Shipping Information

### Services provided:



Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Liubomyr Cheban	Trading, Elevators, Sea Terminal in port	<a href="mailto:liubomyr.cheban@agromino.com">liubomyr.cheban@agromino.com</a>	+38 050 179 90 03	+		+	+	Japanese, Korean
Anastázie Vaňková	Trading, Shipping, Logistics	<a href="mailto:anastazie.vankova@agromino.com">anastazie.vankova@agromino.com</a>	+420 777 646 028	+			+	Czech

Trigon-Export is a member of Agromino Group. Agromino is skilled agricultural producer, commodity trader, logistics company, port operator and ship owner. We specialize in grains / oilseeds and deliver commodities to our customers with transshipment and transportation services by road, rail and sea. Agromino has its own storage and transshipment facilities in Chornomorsk port and actively purchases grain from farms throughout Ukraine for export. In Western and Eastern Ukraine, the Group operates a landbank of 42,000 hectares.

# UGTC Trade



<http://ugtc.com.ua/en/>

## Overview

## Shipment range

Grain Storage & Elevator Services    Trading & Brokerage    Freight Forwarding    Sourcing, Trading, and Shipping

**from 500 – 10,000+ mt**

### Cereals and oilseeds:



### Vegetable oil products:

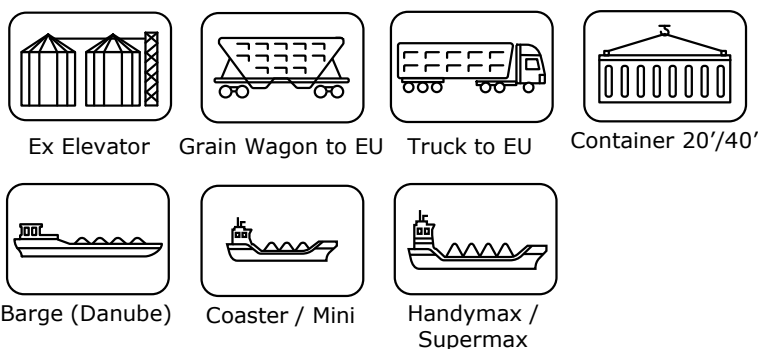
Other:

### Shipping terms:



### Shipping Information

### Services provided:



Contact persons	Product or Region Responsibility	E-mail	Telephone	EN	DE	UA	RU	Other
Ievgeniia (Jane) Borblyk	Ukraine	<a href="mailto:e.borblyk@ugtc.com.ua">e.borblyk@ugtc.com.ua</a>	+380661143209	+		+		

UGTC Trade is a Ukrainian grain trading company founded in 2019, specializing in the wholesale distribution of grains, oilseeds and legumes. We operate several transshipment terminals across Ukraine. The company actively supports Ukraine's agricultural sector by enhancing its export capabilities to European markets.