#GROW UKRAINE

ចំ<u>ម៉ឺ</u> 2024































FOREWORD



Taras Kachka
Deputy Minister
of Economic of Ukraine –
Trade Representative of Ukraine



Dear partners!

The seventh edition of the Agricultural Export Portfolio of Ukraine is not just a report on results but a testimony to the invincible spirit of Ukrainian farmers. Despite the unprecedented challenges of a full-scale war, our farmers have shown remarkable resilience, adaptability and innovation. Even with the destruction of infrastructure and constant shelling, they continue to supply the domestic market and maintain a high level of exports, contributing to global food security with high-quality and affordable food products.

2023 was a turning point for the Ukrainian agricultural sector. After Russia withdrew from the Black Sea Grain Initiative in July 2023, the situation with the export of Ukrainian agricultural products significantly worsened. Thanks to the Armed Forces of Ukraine and the assistance and support of international partners, Ukraine opened the sea logistics corridor. The restoration of work of Ukrainian Black Sea ports made it possible to export grain and other bulk products to our traditional markets, significantly strengthening the resilience of Ukrainian agrarians and ensuring stability in the world markets of grain and oil crops. Currently, the Ukrainian Corridor is a key logistics channel for exporting our products. We continue to work on improving security, expanding geography and ensuring the continuity of agricultural exports.

However, Ukrainian food exports also largely depend on the joint efforts of the European Union. Solidarity Lanes' logistics routes and duty-free access to the EU market are tools that play a crucial role in ensuring the stability of the Ukrainian agricultural sector and the vital macro-financial strength of the Ukrainian economy.

We thank our European and international partners and allies for their unwavering support of the Ukrainian agri-food sector during the war. Operation of alternative logistic channels, financial and humanitarian aid to Ukrainian farmers, and expanded access to their markets — all these measures support the work of our agri-food sector, contributing to the resilience of the economy and stability of our trade balance.

However, our most incredible gratitude goes to Ukrainians who continue to work, sow, harvest, process and export, and of course, to those who daily protect us and our country.

The Ukrainian agricultural sector remains a powerful driver of the country's economy and one of the key factors of future successful post-war recovery. 2023 Ukrainian agri-food export achievements not only testify to the dedication of Ukrainian farmers to their work but also strengthen the position of Ukraine as a reliable and stable partner in ensuring global and regional food security.

#StandwithUkraine #TradewithUkraine #GlorytoUkraine







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HOW TO READ THE INFOGRAPHICS?

Share of export logistics channels in 2021-2023

Source: State Customs Service of Ukraine

Number of export markets in 2023 compared to 2022

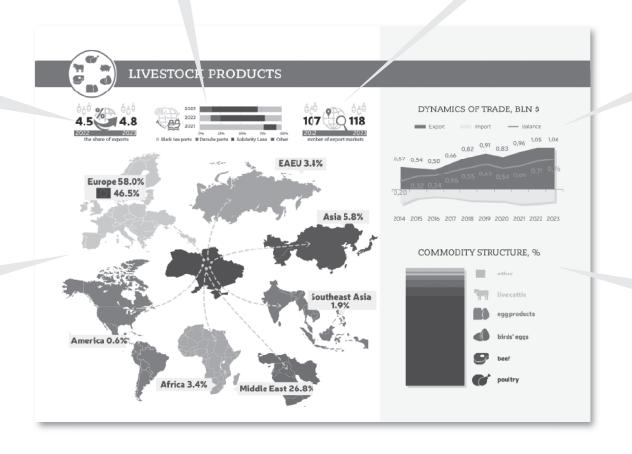
Source: SSSU

Share of food group in agricultural exports in 2023 compared to 2022

Source: SSSU

Regional makeup of food group exports in 2023

Source: SSSU



Dynamics of export-import and trade balance of food group

Source: SSSU

Structure of exports of the products group in context of main goods positions in 2023

Source: SSSU



HOW TO READ THE INFOGRAPHICS?

Main goods exporting countries in 2023

(for the EU - export volumes and position do not take into account internal trade between the EU member states)

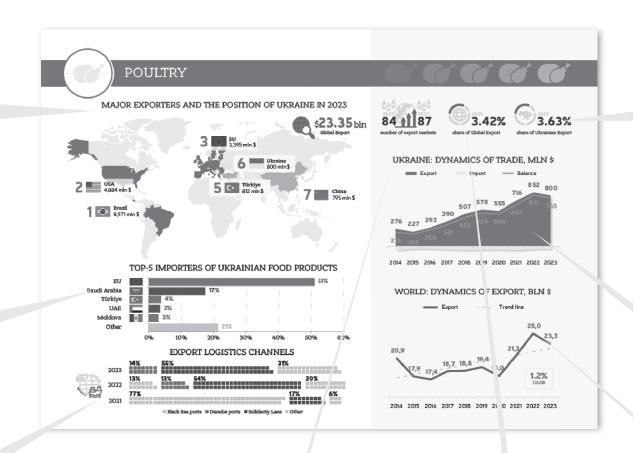
Source: UN Comtrade, Global Trade Tracker

Top-5 importer countries of Ukrainian goods in 2023

Source: SSSU

Share of export logistics channels in 2021-2023

Source: State Customs Service of Ukraine



Share of Ukrainian exports in 2023

Source: SSSU

Dynamics of export-import in trade balance of goods

Source: SSSU

Dynamics of the number of partner countries importing Ukrainian goods (countries importing more than 1 ths \$ per year)

Source: SSSU

Share of Ukraine in Global product exports in 2023

Source: UN Comtrade, Global Trade Tracker

Dynamics of world export of goods

Source: UN Comtrade, Global Trade Tracker



UKRAINIAN AGRICULTURE



AGRICULTURE IN UKRAINE

ROLE IN UKRAINIAN ECONOMY

Agricultural exports in 2023 reached

61% or \$22.0 BLN

compared to **40.7%** or **\$27.7 BLN** in 2021

Agricultural production in 2022 amounted to

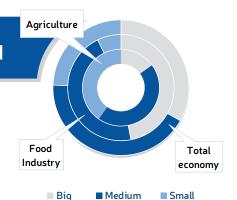
19% or **₹1,446.4** BLN

in total production value

Share of SME in 2022 reached

69% or **₹1,002.1** BLN

in total production value



ROLE IN WORLD AGRICULTURE IN 2023

			Export, mln \$	Production	Export
NGS	sunflower oil		5,077	#2	#1
	corn		4,966	#7	#4
	wheat		2,941	#9	#6
	soybeans		1,281	#9	#6
	rapeseed		1,168	#6	#3
	sunflower meal		971	#2	#1
N N	poultry	•	800	#19	#7
EAR	white sugar		391	#18	#11
EXPORT EARNINGS	barley		362	#7	#5
	rapeseed oil		316	#14	#5
	soybean meal	8=	283	#19	#10
	sunflower		278	#2	#4
	soybean oil	6 \$	252	#19	#7
	beef		86	#22	#20
	wallnuts		77	#5	#4
	powdered milk, cream		69	#13	#9
	butter	butter	40	#12	#8
	live bovine animals	11-1	28	#8	#6

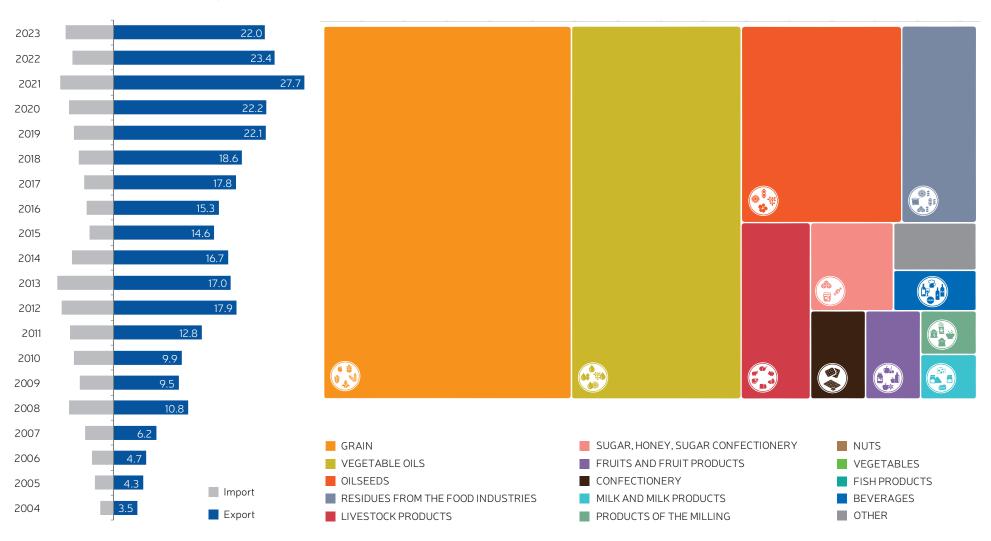
Source: USDA, rank by natural indicators



DYNAMICS AND STRUCTURE OF AGRICULTURAL TRADE, BLN \$

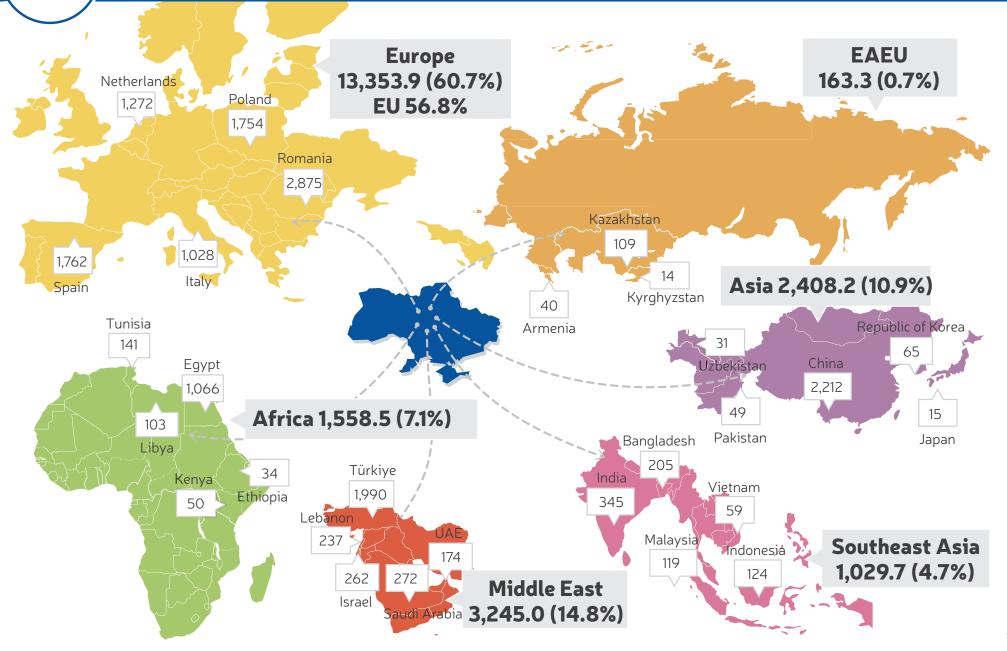
DYNAMICS OF TRADE, BLN \$

STRUCTURE OF TRADE IN 2023



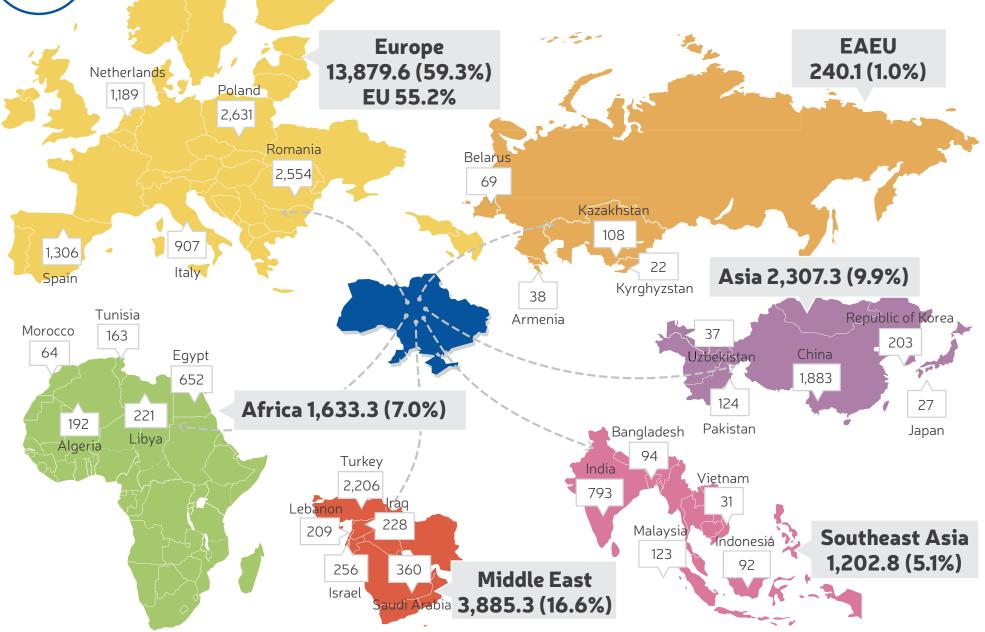


MAJOR IMPORTERS OF UKRAINIAN PRODUCTS 2023, MLN \$



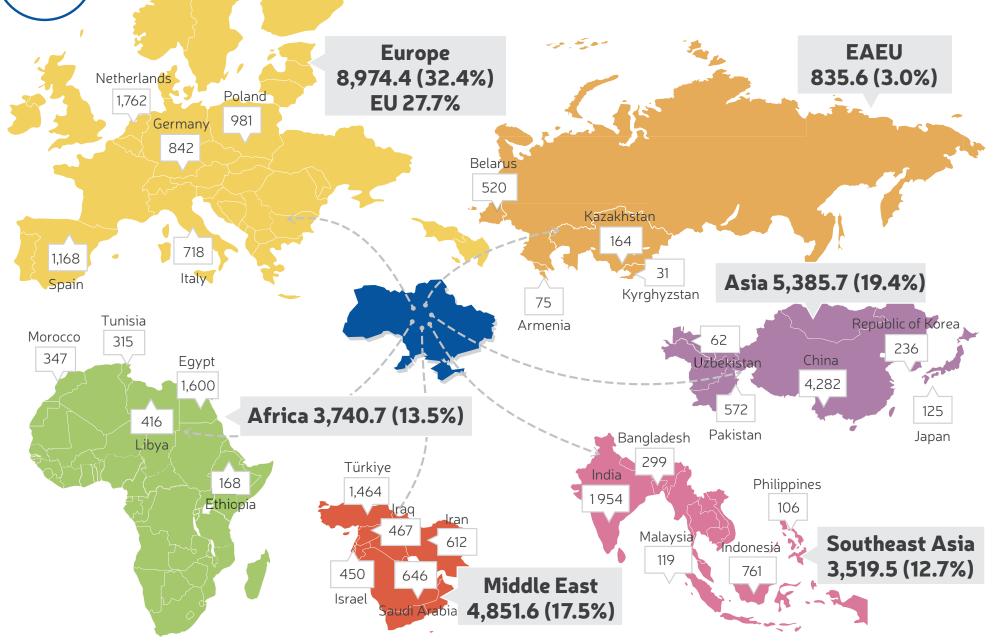


MAJOR IMPORTERS OF UKRAINIAN PRODUCTS 2022, MLN \$



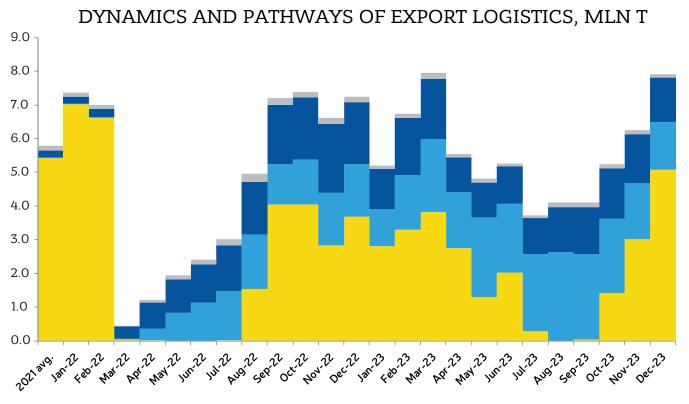


MAJOR IMPORTERS OF UKRAINIAN PRODUCTS 2021, MLN \$

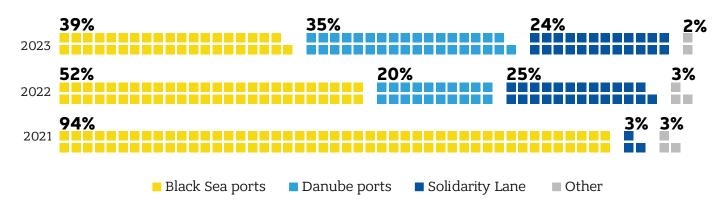




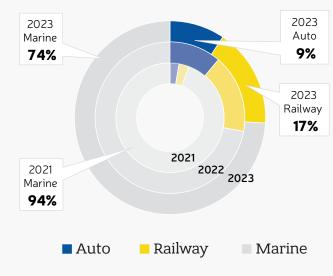
EVOLUTION AND ROUTES OF AGRICULTURAL EXPORT LOGISTICS



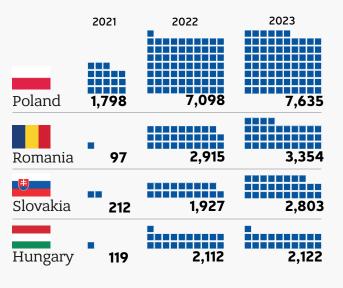
EXPORT LOGISTICS CHANNELS

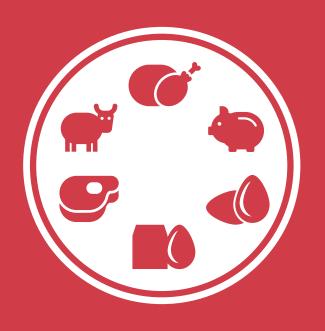


EXPORT LOGISTICS BY TYPE OF TRANSPORT



EXPORT VIA SOLIDARITY LANE



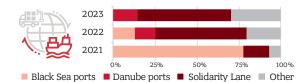


LIVESTOCK PRODUCTS

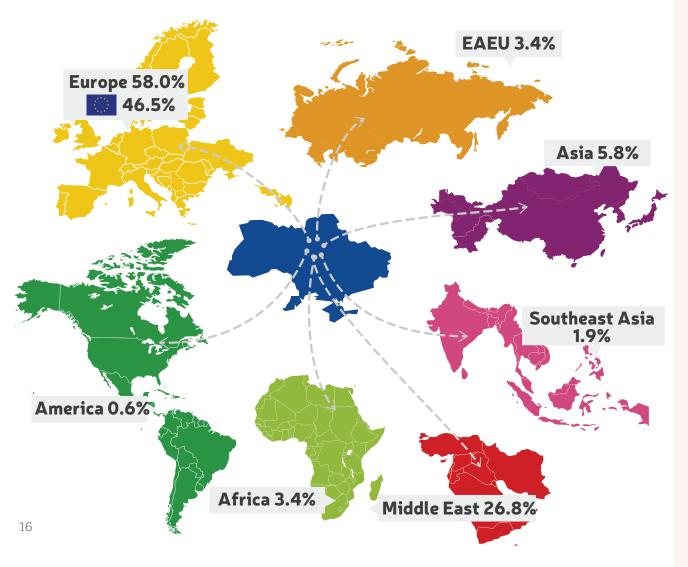


LIVESTOCK PRODUCTS









DYNAMICS OF TRADE, BLN \$



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

COMMODITY STRUCTURE, %

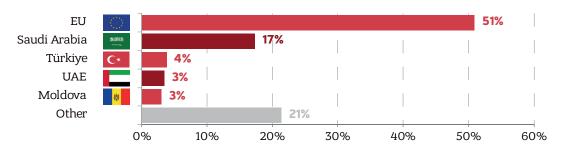


POULTRY

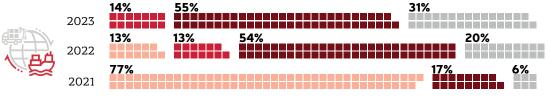
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS



■ Black Sea ports ■ Danube ports ■ Solidarity Lane ■ Other

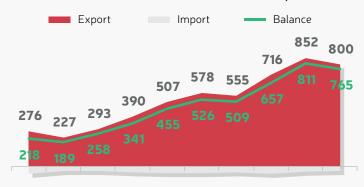






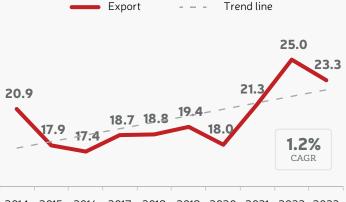
share of Global Export share of Ukrainian Export

UKRAINE: DYNAMICS OF TRADE, MLN \$



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

WORLD: DYNAMICS OF EXPORT, BLN \$



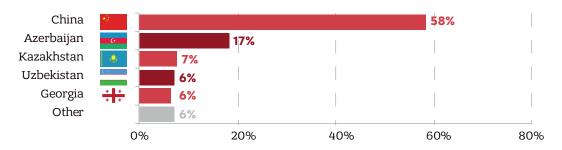
2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

BEEF

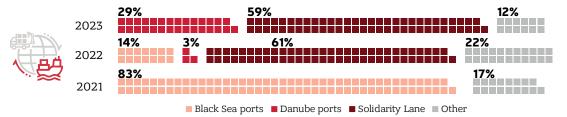
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS



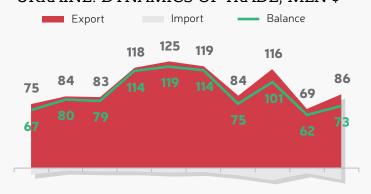






share of Global Export

UKRAINE: DYNAMICS OF TRADE, MLN \$



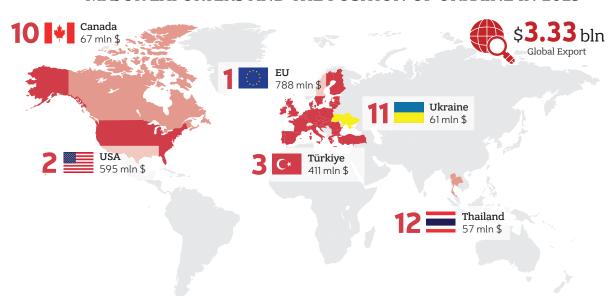
2014 2015 2016 2017 2018 2019 2020 2021 2022 2023



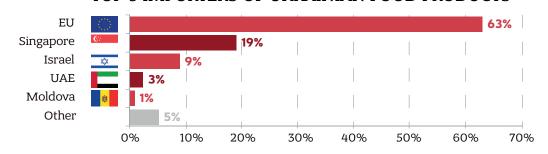


BIRDS' EGGS

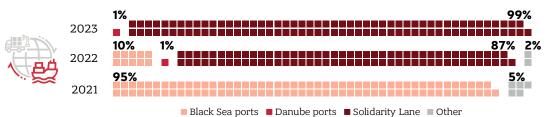
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS

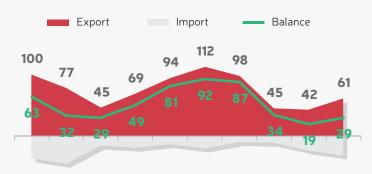




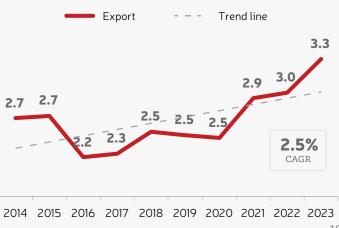




UKRAINE: DYNAMICS OF TRADE, MLN \$

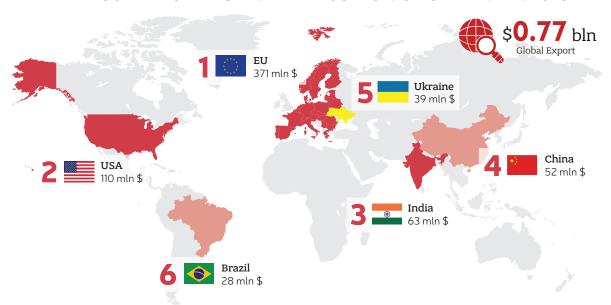


2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

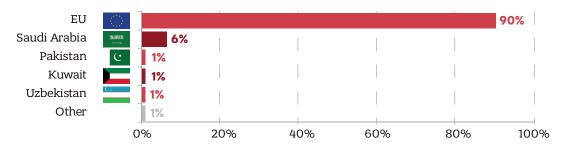


EGG PRODUCTS

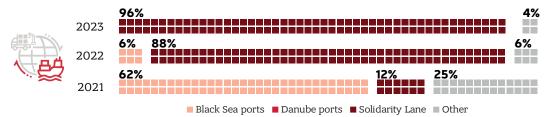
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS

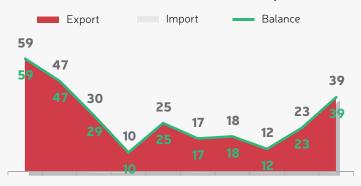








UKRAINE: DYNAMICS OF TRADE, MLN \$



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

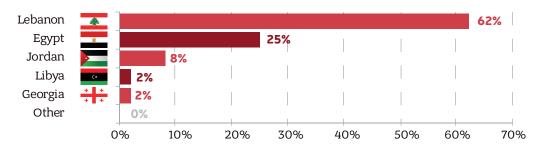


LIVE CATTLE

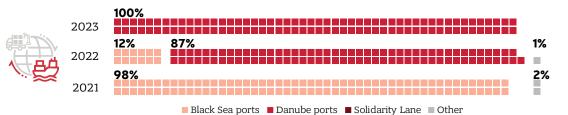
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS

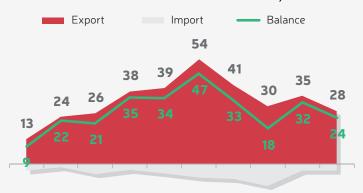








UKRAINE: DYNAMICS OF TRADE, MLN \$



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

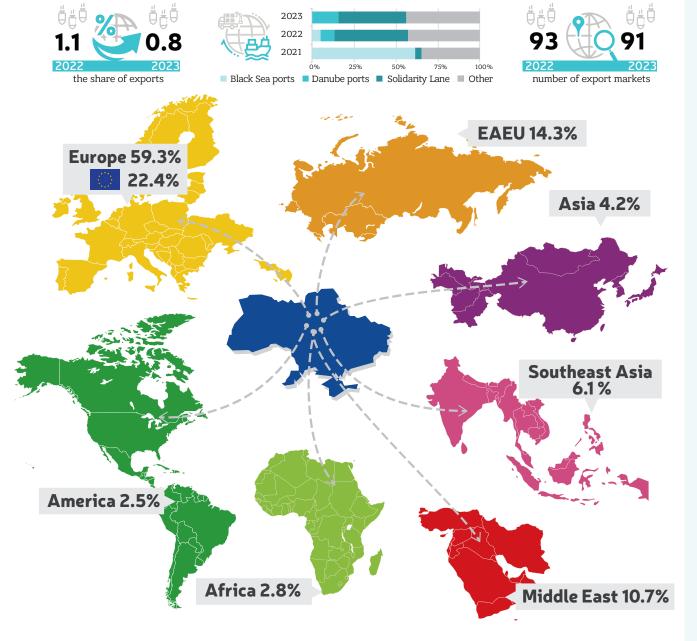




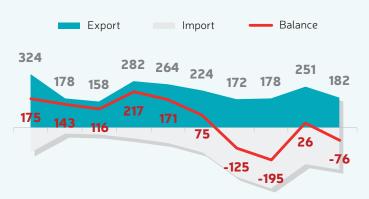
MILK AND DAIRY PRODUCTS



MILK AND DAIRY PRODUCTS



DYNAMICS OF TRADE, MLN \$



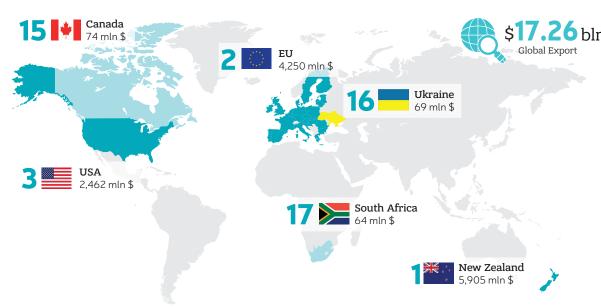
2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

COMMODITY STRUCTURE, %

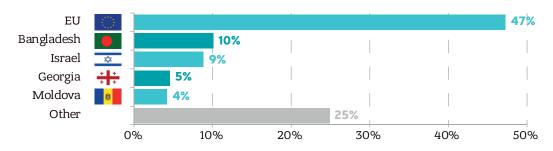


FULL CREAM MILK POWDER

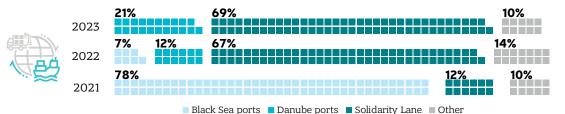
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS

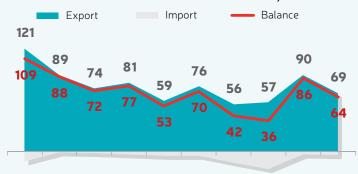








UKRAINE: DYNAMICS OF TRADE, MLN \$



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023



BUTTER

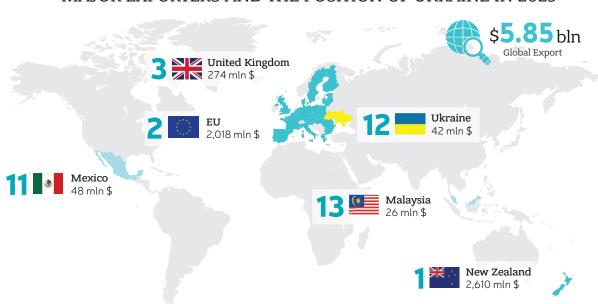




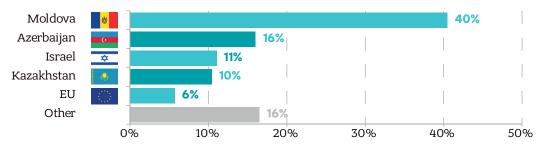




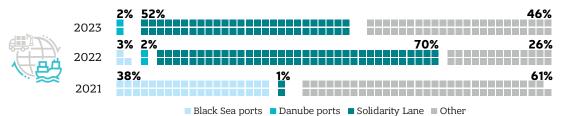
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS

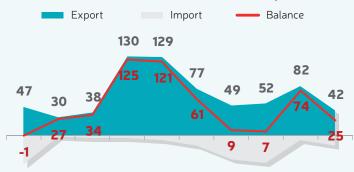


number of export markets





UKRAINE: DYNAMICS OF TRADE, MLN \$

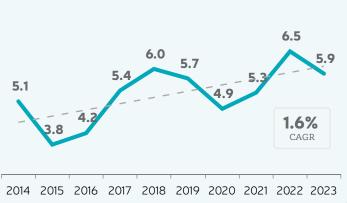


2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

WORLD: DYNAMICS OF EXPORT, BLN \$

- - - Trend line

Export



CHEESE





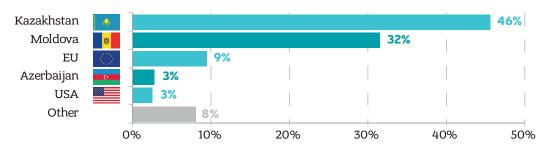




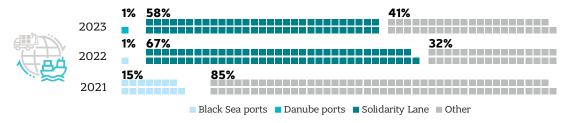
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS



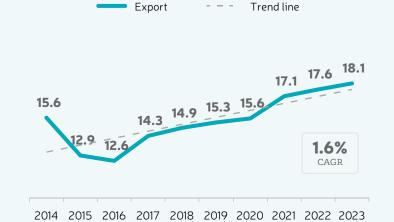
41 38 number of export markets





UKRAINE: DYNAMICS OF TRADE, MLN \$





MILK TOTAL

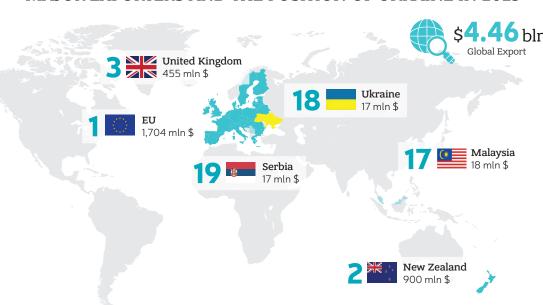
MILK AND CREAM, NOT CONCENTRATED



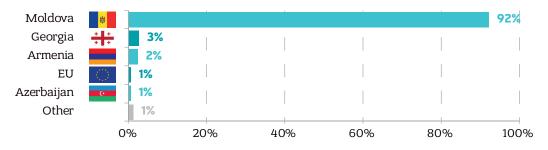




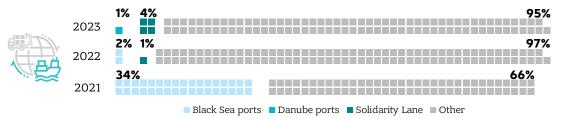
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS



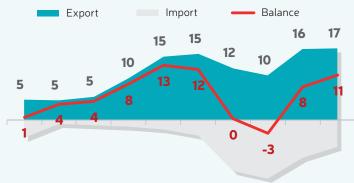
18 1 20 number of export markets





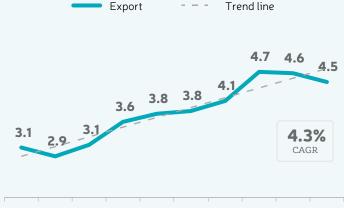
share of Global Export share of Ukrainian Export

UKRAINE: DYNAMICS OF TRADE, MLN \$



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

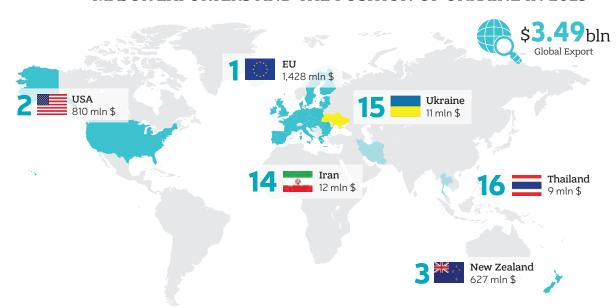
WORLD: DYNAMICS OF EXPORT, BLN \$



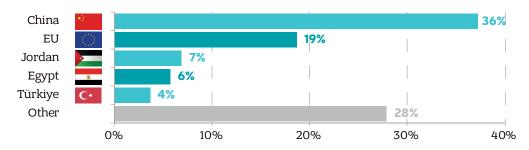
2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

WHEY POWDER

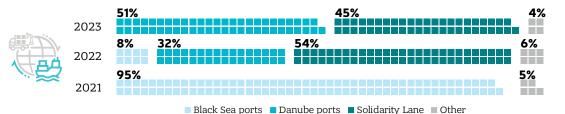
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS









UKRAINE: DYNAMICS OF TRADE, MLN \$

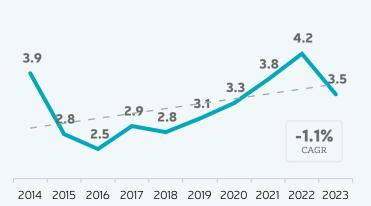


2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

WORLD: DYNAMICS OF EXPORT, BLN \$

- - - Trend line

Export

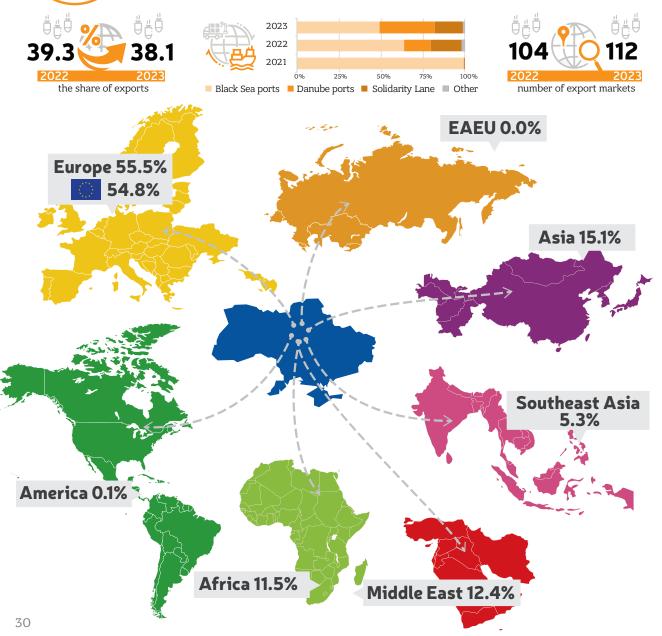




GRAINS



GRAINS



DYNAMICS OF TRADE, BLN \$

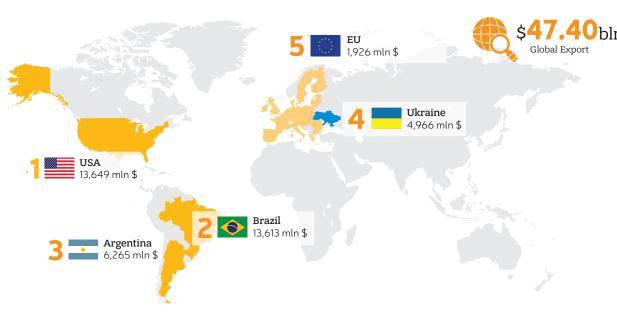


COMMODITY STRUCTURE, %

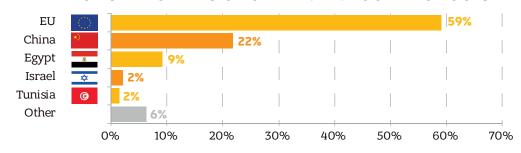


CORN

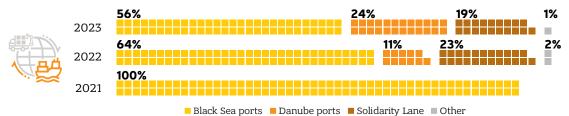
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS









share of Global Export

share of Ukrainian Export

UKRAINE: DYNAMICS OF TRADE, BLN \$



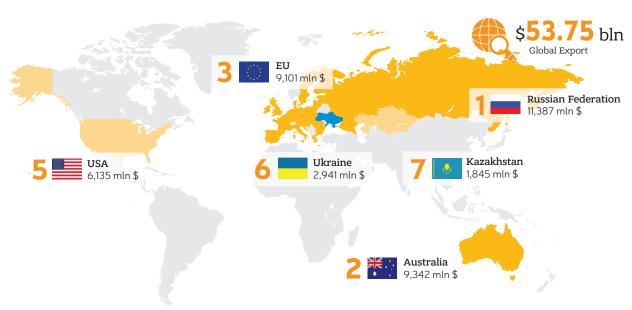
2014 2015 2016 2017 2018 2019 2020 2021 2022 2023



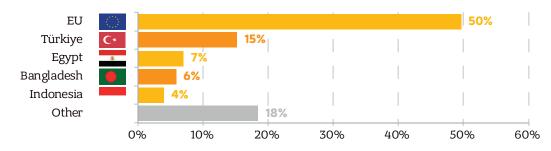


WHEAT

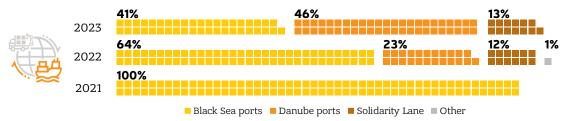
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

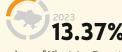


EXPORT LOGISTICS CHANNELS









share of Global Export

share of Ukrainian Export

UKRAINE: DYNAMICS OF TRADE, BLN \$



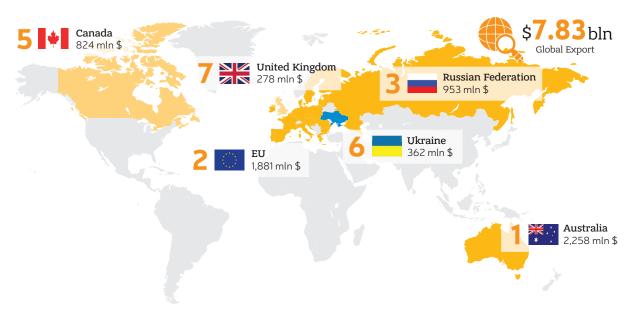
2014 2015 2016 2017 2018 2019 2020 2021 2022 2023



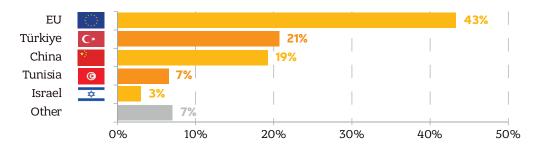


BARLEY

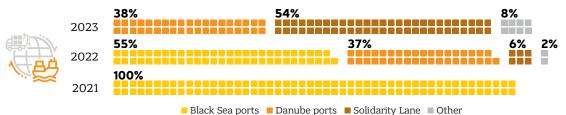
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS









UKRAINE: DYNAMICS OF TRADE, MLN \$



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023





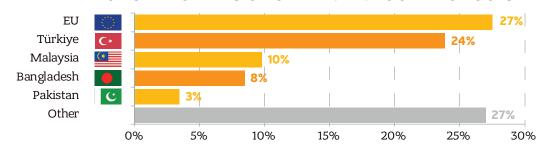
34

DRIED LEGUMINOUS

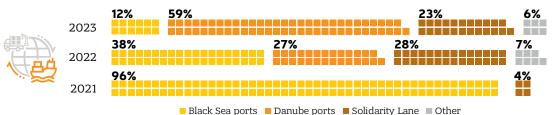
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS









UKRAINE: DYNAMICS OF TRADE, MLN \$



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

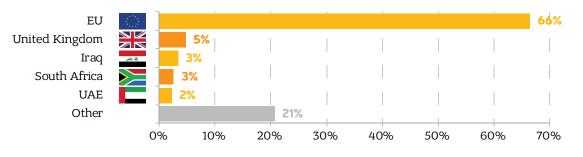


OTHER GRAINS (excl. rice)

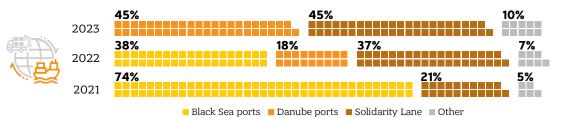
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS



55 11 63

number of export markets





UKRAINE: DYNAMICS OF TRADE, MLN \$



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

WORLD: DYNAMICS OF EXPORT, BLN \$

- - - Trend line

Export



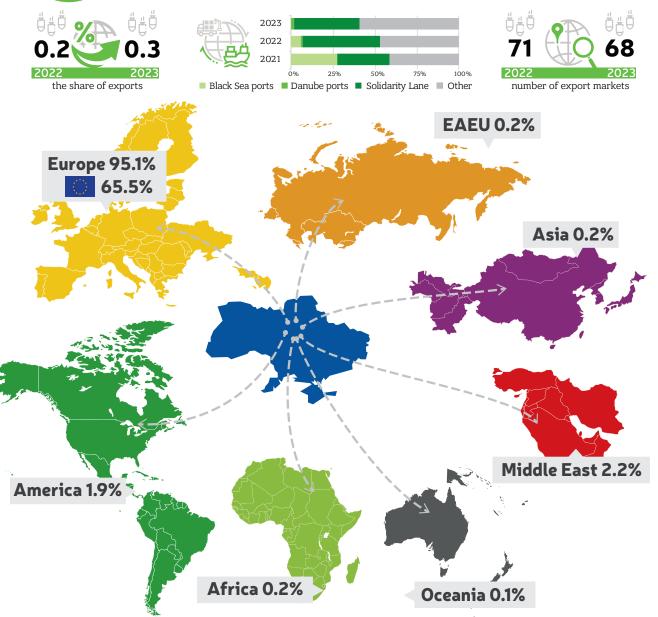
2014 2015 2016 2017 2018 2019 2020 2021 2022 2023



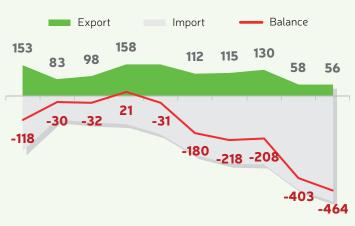
VEGETABLES



VEGETABLES



DYNAMICS OF TRADE, MLN \$



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

COMMODITY STRUCTURE, %

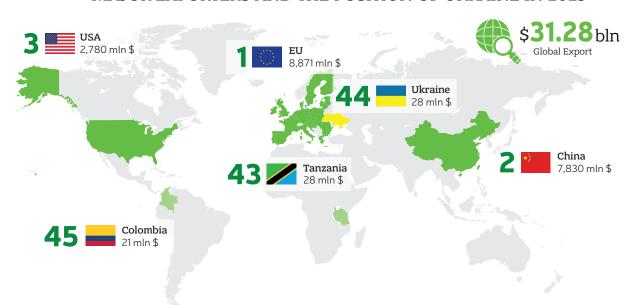




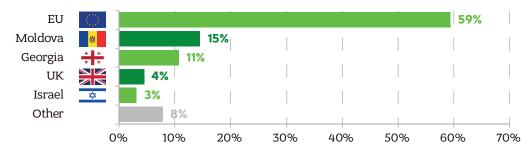
VEGETABLES, EXCL. TOMATOES (frozen, dried, prepared or canned)



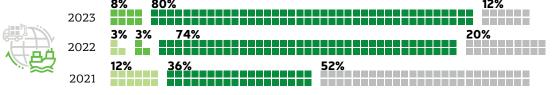
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS



■ Black Sea ports ■ Danube ports ■ Solidarity Lane ■ Other







UKRAINE: DYNAMICS OF TRADE, MLN \$



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

- - - Trend line

WORLD: DYNAMICS OF EXPORT, BLN \$

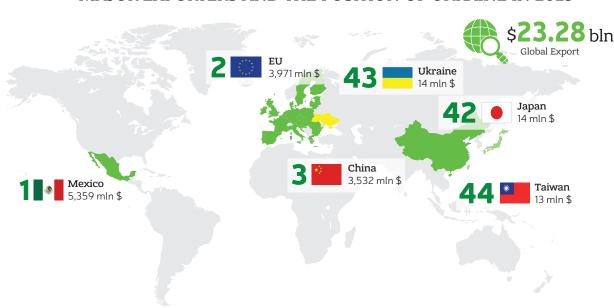
Export



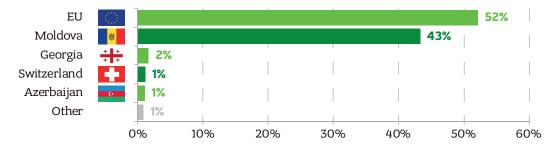


VEGETABLES, EXCL. TOMATOES (fresh or chilled)

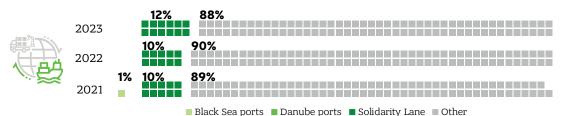
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS



WORLD: DYNAMICS OF EXPORT, BLN \$ Export



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

share of Ukrainian Export

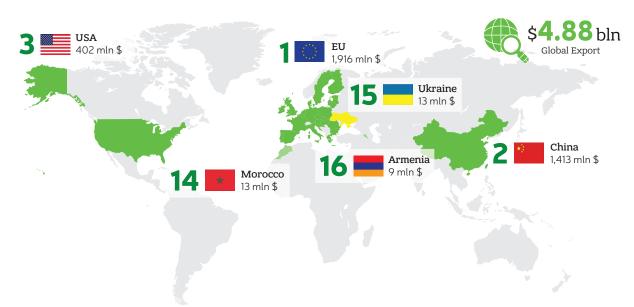
number of export markets share of Global Export

UKRAINE: DYNAMICS OF TRADE, MLN \$

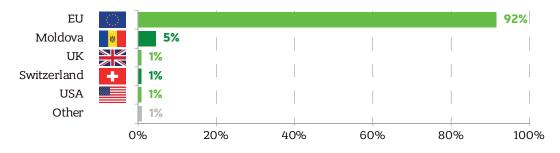


TOMATOES, PREPARED OR CANNED

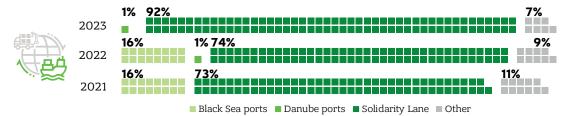
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS



30 11 24 number of export markets

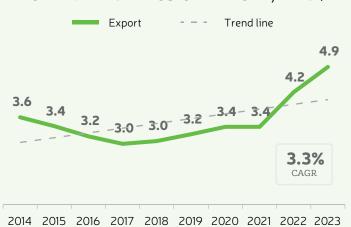




UKRAINE: DYNAMICS OF TRADE, MLN \$



WORLD: DYNAMICS OF EXPORT, BLN \$





TOMATOES, FRESH OR CHILLED

number of export markets



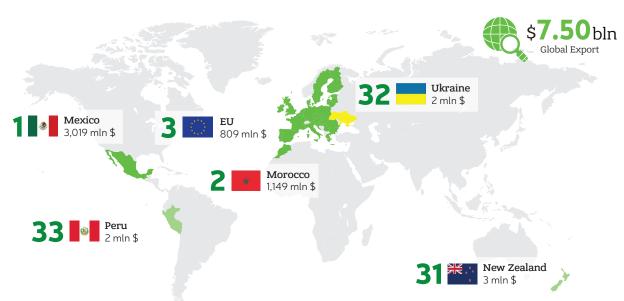


share of Global Export

share of Ukrainian Export

41

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021



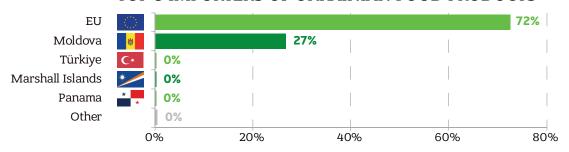
UKRAINE: DYNAMICS OF TRADE, MLN \$ Export Import Balance



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

- - - Trend line

TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



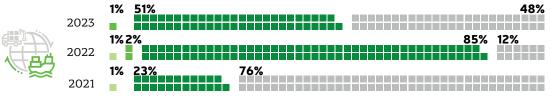
WORLD: DYNAMICS OF EXPORT, BLN \$

Export





EXPORT LOGISTICS CHANNELS



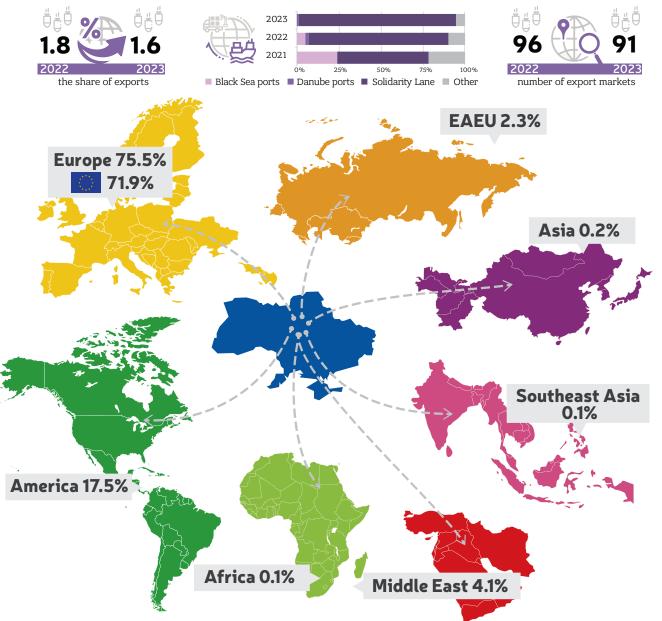
■ Black Sea ports ■ Danube ports ■ Solidarity Lane ■ Other



FRUITS AND FRUIT PRODUCTS



FRUITS AND FRUIT PRODUCTS



DYNAMICS OF TRADE, MLN \$



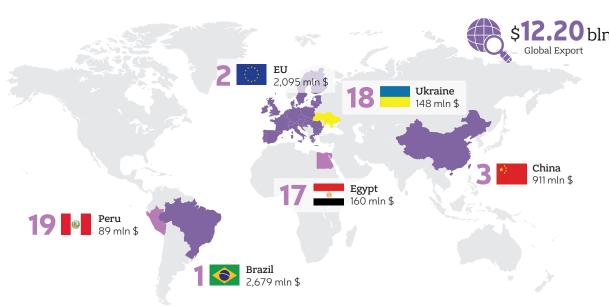
COMMODITY STRUCTURE, %



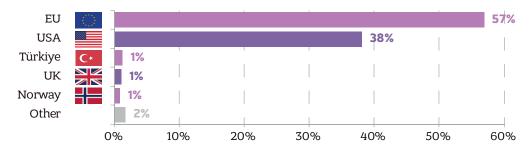


FRUIT JUICES

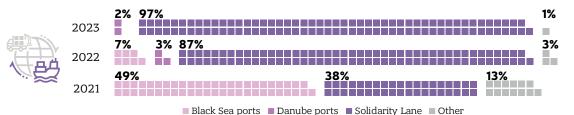
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS



43 11 40
number of export markets





UKRAINE: DYNAMICS OF TRADE, MLN \$



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

- - - Trend line

WORLD: DYNAMICS OF EXPORT, BLN \$

Export



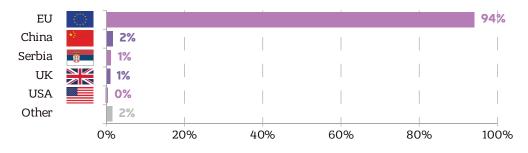


FROZEN FRUITS AND BERRIES

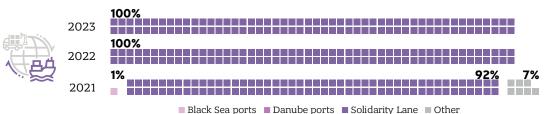
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS



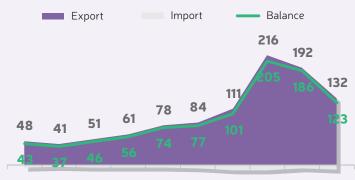
UKRAINE:

number of export markets



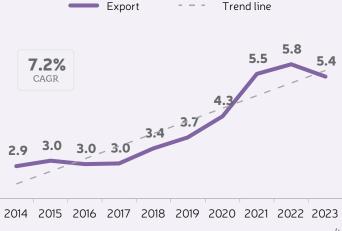


UKRAINE: DYNAMICS OF TRADE, MLN \$



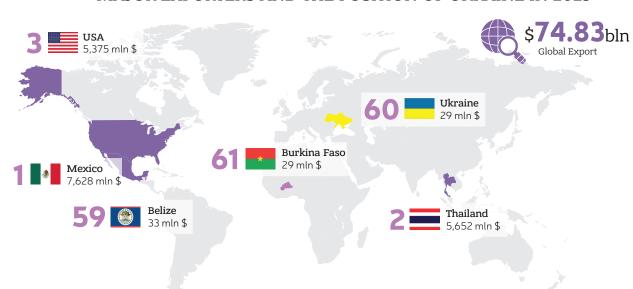
2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

WORLD: DYNAMICS OF EXPORT, BLN \$

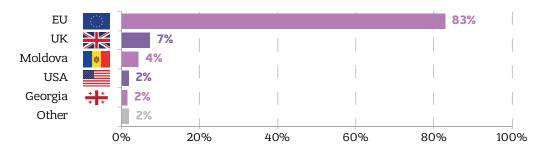


FRESH FRUITS AND BERRIES

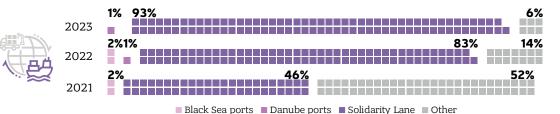
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS





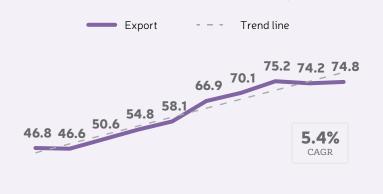


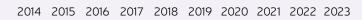


UKRAINE: DYNAMICS OF TRADE, MLN \$



WORLD: DYNAMICS OF EXPORT, BLN \$

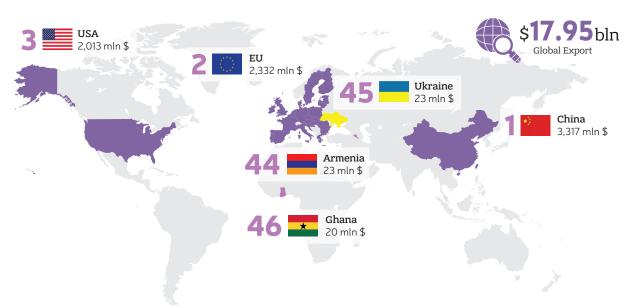




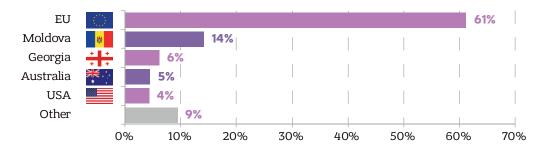
CA CA

PROCESSED FRUITS AND BERRIES

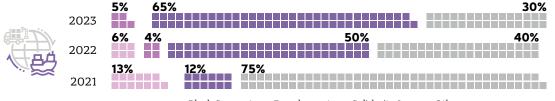
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS



■ Black Sea ports ■ Danube ports ■ Solidarity Lane ■ Other







UKRAINE: DYNAMICS OF TRADE, MLN \$



2014 2013 2010 2017 2010 2017 2020 2021 2022 202

WORLD: DYNAMICS OF EXPORT, BLN \$

- - - Trend line

Export

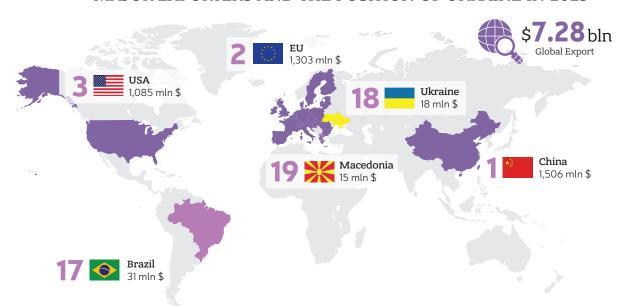


2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

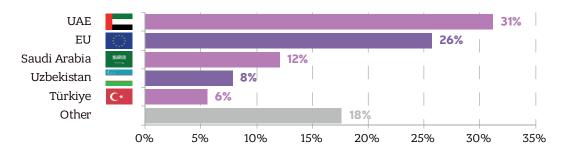
47

APPLES, PEARS

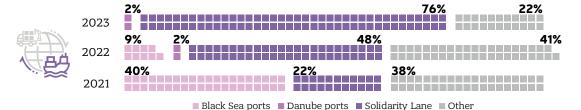
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS



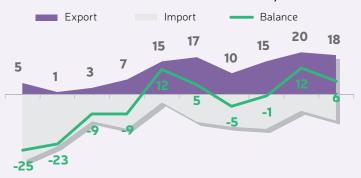
51 1 45

number of export markets





UKRAINE: DYNAMICS OF TRADE, MLN \$



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

WORLD: DYNAMICS OF EXPORT, BLN \$

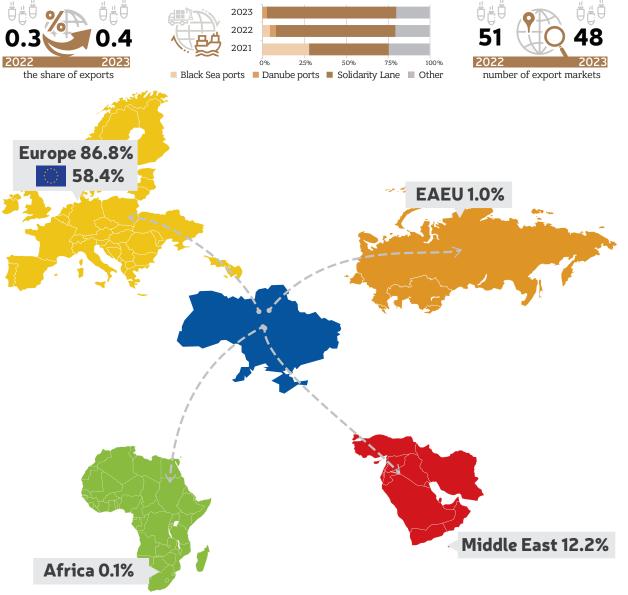




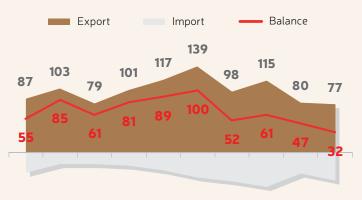
TREE NUTS



TREE NUTS

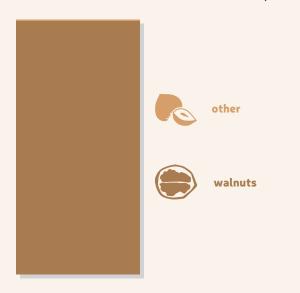


DYNAMICS OF TRADE, MLN \$



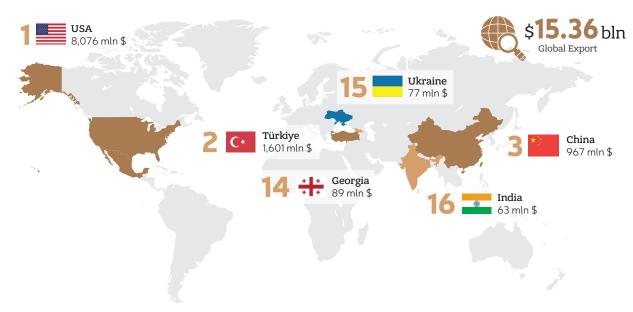
2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

COMMODITY STRUCTURE, %

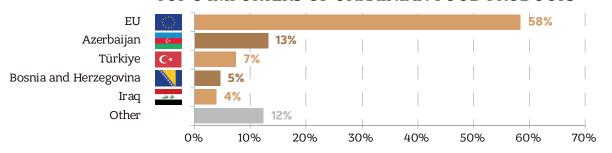


WALNUTS

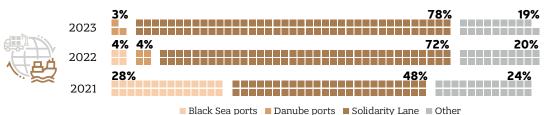
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2023



TOP-5 IMPORTERS OF UKRAINIAN FOOD PRODUCTS



EXPORT LOGISTICS CHANNELS

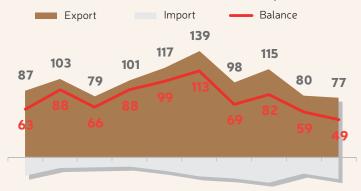


2022 43 11 34 number of export markets



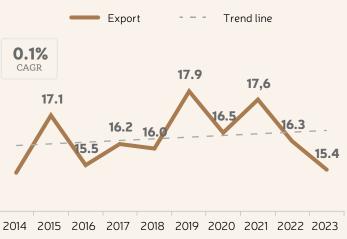
0.35% share of Ukrainian Export

UKRAINE: DYNAMICS OF TRADE, MLN \$



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

WORLD: DYNAMICS OF EXPORT, BLN \$



The 7th edition of Agricultural export portfolio of Ukraine was prepared by the Ukrainian Agribusiness Club (UCAB) with the support of the Ministry of Economy of Ukraine and the Ministry of Agrarian Policy and Food of Ukraine





MINISTRY
OF AGRARIAN POLICY AND FOOD
OF UKRAINE